

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Akula Padma	Sri	Akula Padma Sri
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
30 Sep 1968	Married	23279	19 Apr 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Akula Surya	Kumar	Akula Surya Kumar
DOB Spouse	Anniversary Date		
25 Sep 1963			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Excellent	Cold Calls
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	No
Customer Visited Site	Smart Summary	Prepared By	Assigned To
No	Flat no 308	Suresh M	Suresh M
Re Assigned To	Remarks		
	Booked a flat 309		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Other	Azad engineering PVT ltd	GM	

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	245, Phase II, Silver Oak Banglows,	Cherlapally,		Hyderabad	TG	ind	501301	Yes
SNo		Phone Type	Code	Phone Number				Primary	
1		Mobile		7675040087				Yes	
1		Work		9393822909				No	
SNo		Email Type	Email Address					Primary	

1	Personal	suryakumar2509@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Not Visited	
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
Other Information	Decision Makers		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	308			19 Apr 2023		No	No	No	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		19 Apr 2023	Other	20 Apr 2023	09:30:00	Other	Yes

*** The End ***