

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Vishal Bharath &	Mounika	Vishal Bharath & Mounika
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
02 Oct 1988	Single	7387	29 Jan 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	selected villa no.139	Anitha	Anitha
Re Assigned To	Remarks		
Anitha	booking taken for villa no.139		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Other		sr. Manager	

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
No	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Dilsuknagar			Hyd	TG	ind		Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9985464371			Yes	
1		Work			8639380895			No	
SNo		Email Type		Email Address				Primary	
1		Work		mounika.b@gmail.com				Yes	
1		Work		vishalbharathn@gmail.com				Yes	

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Villa		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
								600000		
Discount Offered			Queries		Special Requirements			Home Town		
200000								Dilsukhnagar		
Other Information			Decision Makers							
			family							

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	139			31 Jan 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		29 Jan 2021	Other	30 Jan 2021	09:30:00	Other	Yes
Anitha	Phone	29 Jan 2021	Other	31 Jan 2021	17:30:00	To fix an appointment with manager.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	139	09 Feb 2021	NEW

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 139	2040	161.00	Vishal Bharath & Mounika
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,100,000	794,034	9,894,034	9,894,052	-18

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
	Yes	No	Anitha
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
Builder	Modi Housing Pvt Ltd.		