

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Kiran Kumar	K	Kiran Kumar K
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	1364	25 Jul 2020
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	jhansi	k	jhansi k
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer friend visited site on behalf of customer who stays in U.S	Satish Kumar G	Satish Kumar G
Re Assigned To	Remarks		
Satish Kumar G	Interested in flat no.994A		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Software	MNC	Softyeq	Software engineer	Texas

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Native	Nagaram			Secunderabad	TG	ind	500083	Yes
1	Home - Present	Nagarampalem GUNTUR			GUNTUR	AP	ind	522004	No
SNo		Phone Type		Code		Phone Number		Primary	
1		Mobile				9866738525		Yes	
SNo		Email Type		Email Address				Primary	

1	Personal	kkmandadapu@gmail.com	No
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Project Investment & Interest & Visit Details

Project Investment & Interest & Visited Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Investment		Open plots		Family		3 BHK - Flat				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
nil		UDS share of land		Changes in Kitchen		Hyderabad				
Other Information		Decision Makers								
		Friend								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Residency	A	994A					Yes	Yes	Yes	
Silver Oak Residency	A	994A					Yes	Yes	Yes	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Satish Kumar G		25 Jul 2020	Other	26 Jul 2020	09:30:00	Other	Yes
Satish Kumar G	Phone	04 Aug 2020	Other	04 Aug 2020	09:30:00	Other	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Residency	A	994A	06 Aug 2020	Flat Booked

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Residency	A - 994A	1620	81.00	Kiran Kumar K
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
6,168,000	9,672	6,177,672	6,538,280	-360,608

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	
Parking	First Payment Date	Booking After OC	OC Date
		No	01 Jan 2050
Owner Category	Owned By		