

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	B. Chandrakala /	Lenin Kumar	B. Chandrakala / Lenin Kumar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
03 Aug 1972	Married	8517	23 Mar 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	B.	Saidaiah	B. Saidaiah
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	interested villa no.158.	Anitha	Anitha
Re Assigned To	Remarks		
Anitha	Booked Villa No.158		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Other	software		

Communication Details

Address			Code			Primary Mobile Number			Email
Work Phone Number			Home Phone Number			Alt mobile Number			Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	E.C. Nagar			Cherlapally	TG	ind		Yes
SNo		Phone Type		Code		Phone Number			Primary
1		Mobile				9394600072			Yes
1		Mobile				9154240976			Yes
SNo		Email Type		Email Address					Primary
1		Personal		saidaiah.boora36@gmail.com					Yes

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Villa		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
Other Information			Decision Makers							
		Family								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III				24 Mar 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		23 Mar 2021	Other	24 Mar 2021	09:30:00	Other	Yes
Anitha	Phone	24 Mar 2021	Want to meet the manager for discount	26 Mar 2021	16:00:00	To fix an appointment with manager.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	158	24 Mar 2021	

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 158	2040	161.00	B. Chandrakala / Lenin Kumar
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,800,000	1,002,793	10,802,793	10,659,462	143,331

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
	Yes	No	Anitha
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
Builder	Modi Housing Pvt Ltd.		