

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Ranga	Sri Harsha	Ranga Sri Harsha
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
16 May 1999	Single	8567	29 Mar 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Others/cannot say	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Looking for Duplex.	Harika	Harika
Re Assigned To	Remarks		
Harika	Enquiry for AGH		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Rice	Other	Miryalaguda Rice Industries Pvt. Ltd.	Owner	

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Native	H.No. 19-807/1A , Nagarjuna Nagar	Opp: Brilliant Gramar High School		Miryalaguda	TG	ind	508207	Yes
SNo		Phone Type	Code	Phone Number				Primary	
1		Mobile		9866133788				Yes	
1		Mobile		7981470011				Yes	
SNo		Email Type	Email Address					Primary	
1		Personal	rangaranzith@gmail.com					Yes	
1		Personal	rangasriharsha@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Self Use				Family		3 BHK - Villa				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
				As same as Villa No.16		Miryalaguda				
Other Information		Decision Makers								
Existing Customer Villa No.16 AGH		Family								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Harika		29 Mar 2021	Other	30 Mar 2021	09:30:00	Other	Yes
Harika	Phone	30 Mar 2021	Other	01 Apr 2021	09:30:00	Call back customer to provide further details	Yes
Harika	Phone	01 Apr 2021	Out of Station	03 Apr 2021	09:30:00	Other	Yes
Harika	Phone	03 Apr 2021	Other	08 Apr 2021	09:30:00	Call back customer to provide further details	Yes
Harika	Phone	08 Apr 2021	Other	16 Apr 2021	09:30:00	Call back customer to provide further details	Yes
Harika	Phone	16 Apr 2021	Other	16 Apr 2021	09:30:00	Other	Yes

*** The End ***