

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Rajiv	Das	Rajiv Das
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
10 Jun 1976	Married	8530	25 Mar 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Smita	Das	Smita Das
DOB Spouse	Anniversary Date		
24 Oct 1978			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Modi Properties Website	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked villa no. 180	Anitha	Anitha
Re Assigned To	Remarks		
Nagarjuna M.	Booking form signed		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Pvt. employee	Other			

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Vemugunta			Secunderabad	TG	ind		Yes
SNo	Phone Type		Code		Phone Number			Primary	
1	Mobile				9666046027			Yes	
1	Mobile				7013268580			No	

SNo	Email Type	Email Address	Primary
1	Work	rajivdas_in@yahoo.com	Yes

Project Investment & Interest & Visit Details

Interest & Visit Details										
Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Villa		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
Other Information			Decision Makers							
			Family							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Act
Silver Oak Villas III	III	180			25 Mar 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		25 Mar 2021	Other	26 Mar 2021	09:30:00	Other	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	180	25 Mar 2021	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 180	2040	161.00	Rajiv Das
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,800,000	800,954	10,600,954	10,600,954	

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Nagarjuna M.
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
Builder	Modi Housing Pvt Ltd.		