

### **Customer Profile Info**

| Persona | Dotoile |
|---------|---------|
| rersona | Details |

| Title               | First Name     | Last Name   | Customer Full Name     |
|---------------------|----------------|-------------|------------------------|
| MR                  | Madhunakar     | Gottipamula | Madhunakar Gottipamula |
| Date of Birth (DOB) | Marital Status | Customer ID | Created Date           |
|                     | Single         | 6901        | 12 Jan 2021            |

**Status And Assigment Details** 

| <b>Customer Status</b> | Lead Status                       | Prospect Status     | Contact Type            |  |  |  |  |
|------------------------|-----------------------------------|---------------------|-------------------------|--|--|--|--|
| Buyer                  | Sale Closed                       | Average             | Phone Call              |  |  |  |  |
| Source of Enquiry      | Broucher Sent/Given               | Visit Card Obtained | Executive Meet Customer |  |  |  |  |
| Other Website          | Yes                               | yes                 | yes                     |  |  |  |  |
| Customer Visited Site  | Smart Summary                     | Prepared By         | Assigned To             |  |  |  |  |
| yes                    | selected villa no.143             | Satish Kumar G      | Satish Kumar G          |  |  |  |  |
| Re Assigned To         | Remarks                           |                     |                         |  |  |  |  |
|                        | cheque collected for villa no.143 |                     |                         |  |  |  |  |

## **Occupation Details**

| Bussiness/Occupation Profession | Company Type | Company Name | Designation | Company Address |
|---------------------------------|--------------|--------------|-------------|-----------------|
|                                 |              |              |             |                 |

#### **Communication Details**

|     |      | Address   |                | Code Primary Mobile |              |         | Mobile Numb | e Number |           |              |         |         |
|-----|------|-----------|----------------|---------------------|--------------|---------|-------------|----------|-----------|--------------|---------|---------|
|     | Work | Phone Nur | nber           |                     | Home Phone   | Number  | •           |          | Alt m     | obile Number |         | Other   |
| SNo | Addr | ress Type | Address Line 1 | Ad                  | dress Line 2 | Addr    | ess Line 3  | City     | State     | Country      | Pincode | Primary |
|     |      |           | US             |                     |              |         |             | US       |           |              |         | Yes     |
| SN  | No   |           | Phone Type     |                     | Code         |         |             | Pho      | ne Number |              | Pr      | imary   |
|     |      | Mobile    |                |                     |              |         | 961831864   | 17       |           |              | Yes     |         |
| SN  | No   |           | Email Type     |                     |              |         | Email       | Address  |           |              | Pr      | rimary  |
| 1   |      | Work      |                | n                   | nadhunkry@gm | ail.com |             |          |           |              | Yes     | -       |

Project Investment & Interest & Visit Details

| Purpose          | Investment Dtls | Site Visited With   | Customer Requirement |
|------------------|-----------------|---------------------|----------------------|
| Self Use         | ,               | Family              | 3 BHK - Villa        |
| Projects Visited | Projects Liked  | Projects Interested | Discount Expected    |

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| Pu                       | rpose         |         | Investment   | Dtls           | Site V       | isited With  |       | Cus     | tomer Requirem | ent -     |
|--------------------------|---------------|---------|--------------|----------------|--------------|--------------|-------|---------|----------------|-----------|
| Discour                  | nt Offered    |         | Querie       | s              | Special 1    | Requirements |       |         | Home Town      |           |
| Other In                 | nformation    |         | Decision M   | akers          |              |              |       |         |                |           |
| Project Name             | Block<br>Name | Unit No | Quoted Price | Expected Price | Visited Date | Visited Time | Liked | Visited | Interested     | Is Active |
| Silver Oak<br>Villas III | Ш             | 143     | •            |                |              |              | Yes   | Yes     | Yes            |           |

## **Customer Calls**

| Made By           | Type Of<br>Call | Call Date      | Outcome Of Call                           | Next Call<br>Date | Next Call Time | Target                               | Shall Remind |
|-------------------|-----------------|----------------|---|-------------------|----------------|--------------------------------------|--------------|
| Satish Kumar<br>G |                 | 12 Jan<br>2021 | Other                                     | 13 Jan 2021       | 09:30:00       | Other                                | Yes          |
| Satish Kumar<br>G | Phone           | 13 Jan<br>2021 | Customer interested in bungalow/villa no. | 16 Jan 2021       | 17:30:00       | Waiting for customer final decision. | Yes .        |
| Satish Kumar<br>G | Phone           | 16 Jan<br>2021 | Customer did not picked up the phone      | 16 Jan 2021       | 09:30:00       | Waiting for customer final decision. | Yes          |
| Satish Kumar<br>G | Phone           | 16 Jan<br>2021 | Customer did not picked up the phone      | 23 Jan 2021       | 17:30:00       | Waiting for customer final decision. | Yes          |

**Purchase Property Details** 

| Project Name Block N  |                                 | Name | Unit No  | Booking Date     | Remarks                  |                        |  |
|-----------------------|---------------------------------|------|----------|------------------|--------------------------|------------------------|--|
| Silver Oak Villas III |                                 | III  |          | 143              | 25 Jan 2021              | New Booking            |  |
| Customer Property Su  | mmary                           |      |          | •                |                          |                        |  |
| Project Name          | Project Name Block No - Unit No |      | Unit Are | ea (Square Area) | Land Area (Square Yards) | Customer Name          |  |
| Silver Oak Villas III | III - 143                       |      | 2040     |                  | 161.00                   | Madhunakar Gottipamula |  |
|                       |                                 |      |          |                  |                          |                        |  |

| Project Name          | Block No - Unit No | Unit Area (Square Area) | Land Area (Square Yards) | Customer Name          |
|-----------------------|--------------------|-------------------------|--------------------------|------------------------|
| Silver Oak Villas III | III - 143          | 2040                    | 161.00                   | Madhunakar Gottipamula |
| Sale Amount           | Total Other Amount | Total Amount            | Total Received           | Balance                |
| 9,000,000             | 584,066            | 9,584,066               | 9,583,816                | 250                    |
|                       |                    |                         |                          | (/                     |

# · Flat Villa Info

| Unit Type       | Sold                  | Mortgaged        | Booked By      |  |  |  |  |
|-----------------|-----------------------|------------------|----------------|--|--|--|--|
|                 | Yes                   | No               | Satish Kumar G |  |  |  |  |
| Parking         | First Payment Date    | Booking After OC | OC Date        |  |  |  |  |
|                 |                       | Yes              |                |  |  |  |  |
| Owner Catergory | Owned By              |                  |                |  |  |  |  |
| ilder           | Modi Housing Pvt Ltd. |                  |                |  |  |  |  |

Tax Info

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