

Customer Information Sheet

ID : 99214		Old CIS No : 95963		CIS Date : 24-01-2020		Company		Retd-Central Bank of India	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena						Business			
Customer Name And Address J. Narasimha/P. Usa Rani 30-647/5/5, NBH colony, DAV Public School, Safilguda, Secunderabad.						Designation		Manager	
						Home Phone			
						Work Phone			
						Mobile		9949000492/9949000491	
						Fax			
						Email		jakkaraju.cbi@gmail.com	
For Project		Projects Visited		Projects Liked		Interested In			
Mayflower Platinum		ESR,GHT & MPL		MPL		C-101 (1500 sft)			
Enquiry Source		Enquiry Type		Lead Status		Prospect Status			
Email / Website		Phone Call		SaleClosed		Excellant			
Brochure Sent		Executive Meet Customer		Visiting Card		Customer Visit Site			
Yes		Yes		No		Yes			
Company Type		Spouce Company		Purpose		Investment Details			
Govt		DAV Public School-Vice princip		Investment		Insurance Policies, flat, independent house and ot			
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Referred To Bank			
Yes				No		No			
Discount Expected		Discount Offered		Site Visit With		Bank Name			
				Family		SBI			
Customer Requirment		Home Town		Other Info		Decesion Makers			
3BHK		Hyderabad		Looking property in gated community near Pocharam.		Family			
Company Address						Company Details			
Malkajgiri						Banking			
Smart Text									
Cab arranged for ESR site visit. Selected A-311 (1060 sft). Wanted to visit GHT site. Said ESR and GHT sites are far from city. So selected 3bhk flat at MPL in C-block (1500 sft). Negotiation done and cheque collected for MPL-C-101.									
Customer Query									
About rental value? Any special discount for existing customer?									
Customer Special Requirments									
Under construction property.									
Remarks									
Cab arranged for ESR site visit. Selected A-311 (1060 sft). Wanted to visit GHT site. Said ESR and GHT sites are far from city. So selected 3bhk flat at MPL in C-block (1500 sft). Negotiation done and cheque collected for MPL-C-101.									

Call/Entry Date

Call Details

24-01-2020

Call Made By :

Call Type : NA

24-01-2020

OutCome Of Call :

Next Call Date : 25-01-2020

Target Of Call : first call detail to be entered

25-01-2020

Call Made By : Naveena

Call Type : Phone

25-01-2020

OutCome Of Call : Said interested in ESR site visit.

Next Call Date : 27-01-2020

Target Of Call : Know his decision for ESR site visit and arrange a cab.

29-01-2020

Call Made By : Naveena

Call Type : Site Visit

29-01-2020

OutCome Of Call : Visited site and selected A-311 at ESR.

Next Call Date : 30-01-2020

Target Of Call : Coming for closing A-311 at ESR.

31-01-2020

Call Made By : Naveena

Call Type : Phone

30-01-2020

OutCome Of Call : Said want to know HL details.

Next Call Date : 04-02-2020

	Target Of Call : Convince for A-311 at ESR.	
04-02-2020	Call Made By : Naveena	Call Type : Phone
04-02-2020	OutCome Of Call : Want to visit GHT site also.	
	Next Call Date : 06-02-2020	
	Target Of Call : Convince for GHT site visit.	
07-02-2020	Call Made By : Naveena	Call Type : Phone
07-02-2020	OutCome Of Call : GHT site visiting on Saturday.	
	Next Call Date : 08-02-2020	
	Target Of Call : Cab arranged for GHT site visit and informed to Vasundara Mam.	
08-02-2020	Call Made By : Naveena	Call Type : Site Visit
08-02-2020	OutCome Of Call : Said ESR and GHT sites are far from city. So selected 3bhk flat at MPL in C-block (1500 sft).	
	Next Call Date : 08-02-2020	
	Target Of Call : Negotiation done and cheque collected for MPL-C-101. Sale closed.	