

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Akula	Harish	Akula Harish
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	22433	16 Jan 2023

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Agent	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	interested in 3 bhk 1715sft, booked flat no. A - 402	Nagarjuna M.	Nagarjuna M.
Re Assigned To	Remarks		
Nagarjuna M.	interested in 3 bhk 1715sft, booked flat no. A - 402		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Pvt. emp	Other			Nigeria

Communication Details

Address			Code		Primary Mobile Number				Email
Work Phone Number			Home Phone Number		Alt mobile Number				Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Rayyan Residency, Flat no. 202	Sapthagiri colony	Neredmet	Hyderabad	TG	ind	500094	Yes
SNo	Phone Type		Code	Phone Number				Primary	
1	Mobile			9392525780				Yes	
SNo	Email Type		Email Address					Primary	
1	Personal		hari_akula76@yahoo.co.in					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	3 BHK - Flat

Purpose		Investment Dtls		Site Visited With		Customer Requirement			
Projects Visited		Projects Liked		Projects Interested		Discount Expected			
Discount Offered		Queries		Special Requirements		Home Town			
						Neredmet			
Other Information		Decision Makers							
		Family							

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Nagarjuna M.		16 Jan 2023	Other	17 Jan 2023	09:30:00	Other	Yes
Nagarjuna M.	Phone	23 Jan 2023	Other	23 Jan 2023	09:30:00	Other	No

*** The End ***