

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Avinash	Navaratna	Avinash Navaratna
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	7172	19 Jan 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Modi Properties Website	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	customer interested in west facing	Anitha	Anitha
Re Assigned To	Remarks		
Anitha	selected villa no.144		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Other	Software	Engineer	

Communication Details

Address			Code			Primary Mobile Number			Email	
Work Phone Number			Home Phone Number			Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Malkajgiri			Hyderabad	TG	ind		Yes	
SNo		Phone Type		Code		Phone Number			Primary	
1		Mobile				9849073246			Yes	
1		Mobile				9849408367			No	
SNo		Email Type		Email Address					Primary	
1		Work		raichoor.smitha@gmail.com					Yes	
1		Personal		navaratna23@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Villa		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
								500000		
Discount Offered			Queries		Special Requirements			Home Town		
200000								Malkajgiri		
Other Information			Decision Makers							
			family							

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	145			31 Jan 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		19 Jan 2021	Other	20 Jan 2021	09:30:00	Other	Yes
Anitha	Phone	20 Jan 2021	Customer interested in flat/vill no. and asking for discount for	23 Jan 2021	17:30:00	To fix an appointment with manager.	Yes
Anitha	Phone	23 Jan 2021	Other	24 Jan 2021	16:30:00	Waiting for customer final decision.	Yes
Anitha	Phone	24 Jan 2021	Other	25 Jan 2021	16:30:00	To fix an appointment with manager.	Yes
Anitha	Phone	27 Jan 2021	Once again site visit with his family to select Villa / Flat	28 Jan 2021	17:30:00	To fix an appointment with manager.	Yes
Anitha	Phone	29 Jan 2021	Other	31 Jan 2021	17:30:00	To fix an appointment with manager.	Yes
Anitha	Phone	31 Jan 2021	Other	31 Jan 2021	09:30:00	Other	No

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	145	31 Jan 2021	

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 145	2040	161.00	Avinash Navaratna
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,100,000	693,384	9,793,384	9,847,664	54,280