

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Veena	Bhat	Veena Bhat
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
20 Jul 1979	Married	15424	23 Aug 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Dinesh	KS	Dinesh KS
DOB Spouse	Anniversary Date		
18 Nov 1978	15 Feb 2008		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Email / Website	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Looking for west facing villa and want some changes.	Sanjeet Singh	Sanjeet Singh
Re Assigned To	Remarks		
Sanjeet Singh	planning to visit again to site to discuss the changes with engineer.		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Other	The Aga Khan Academy	Teacher	Hitecity.

Communication Details

Address		Code		Primary Mobile Number				Email	
Work Phone Number		Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Janapriya Lakefront, Near Kapra Lake, Sadhana Vihara Colony, kapra, Secunderabad.			Sainikpuri	TG	ind	500103	Yes
SNo	Phone Type		Code	Phone Number				Primary	
1	Mobile			9441506956				Yes	
1	Alt Mobile			9441427496				No	

SNo	Email Type	Email Address	Primary
1	Personal	ksdinesh_11@yahoo.com	Yes
1	Personal	vnadinesh@yahoo.com	No

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	3 BHK - Villa
Projects Visited	Projects Liked	Projects Interested	Discount Expected
			500000
Discount Offered	Queries	Special Requirements	Home Town
100000			
Other Information	Decision Makers		
	both		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	170	10,500,000	10,400,000	27 Aug 2021	16:00	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Sanjeet Singh		23 Aug 2021	Other	24 Aug 2021	09:30:00	Other	Yes
Sanjeet Singh	Phone	24 Aug 2021	Other	26 Aug 2021	11:30:00	Other	Yes
Sanjeet Singh	Phone	26 Aug 2021	Other	28 Aug 2021	16:30:00	Other	Yes
Sanjeet Singh	Phone	27 Aug 2021	Other	27 Aug 2021	09:30:00	Other	Yes

*** The End ***