

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Juny Escolas	Dsouza	Juny Escolas Dsouza
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
19 Sep 1979	Single	21304	04 Sep 2022

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Modi Properties Website	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer booked villa-no-167.	Madhu Sudan	Madhu Sudan
Re Assigned To	Remarks		
Madhu Sudan	Customer interested villa no : 167		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
IT	MNC	Synchronzy	AVP	Hi Tech city

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	1-1-17/18&19, G4	Sri Ranga Nilayam,	TRT 101 to 104, Jawahar Nagar.	Hyderabad	TG	ind	500020	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9949998519	Yes
1	Home		9110744886	Yes

SNo	Email Type	Email Address	Primary
1	Personal	dsouzajuny@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
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Self Use		Insurance Policies, flat and others		Family		3 BHK - Villa				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
		They want to remove pooja room.		Looking property in gated community.		Hyderabad				
Other Information		Decision Makers								
		Family								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	167			07 Sep 2022		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Madhu Sudan		04 Sep 2022	Other	05 Sep 2022	09:30:00	Other	Yes
Madhu Sudan	Phone	05 Sep 2022	Want to meet the manager for discount	07 Sep 2022	09:30:00	Waiting for customer final decision.	Yes
Madhu Sudan	Site Visit	07 Sep 2022	Customer interested in flat/vill no. and asking for discount for	07 Sep 2022	01:30:00	To fix an appointment with manager.	No

*** The End ***