

## Customer Profile Info

## Personal Details

| Title               | First Name       | Last Name   | Customer Full Name |
|---------------------|------------------|-------------|--------------------|
| MR                  | Hymavathi        | .K          | Hymavathi .K       |
| Date of Birth (DOB) | Marital Status   | Customer ID | Created Date       |
|                     | Married          | 16950       | 08 Nov 2021        |
| Spouse Title        | First Name       | Last Name   | Spouse Full Name   |
| MR                  | Srikanth         | .K          | Srikanth .K        |
| DOB Spouse          | Anniversary Date |             |                    |

## Status And Assignment Details

| Customer Status       | Lead Status         | Prospect Status     | Contact Type            |
|-----------------------|---------------------|---------------------|-------------------------|
| Buyer                 | Sale Closed         | Excellent           | Phone Call              |
| Source of Enquiry     | Broucher Sent/Given | Visit Card Obtained | Executive Meet Customer |
| Reference             | Yes                 | yes                 | yes                     |
| Customer Visited Site | Smart Summary       | Prepared By         | Assigned To             |
| yes                   | booked villa no.171 | Anitha              | Anitha                  |
| Re Assigned To        | Remarks             |                     |                         |
| Nagarjuna M.          | booking form signed |                     |                         |

## Occupation Details

| Bussiness/Occupation Profession | Company Type | Company Name | Designation | Company Address |
|---------------------------------|--------------|--------------|-------------|-----------------|
| Bussiness                       |              |              |             |                 |

## Communication Details

| Address           |                |                                   | Code              |                     | Primary Mobile Number |              |         | Email   |         |  |
|-------------------|----------------|-----------------------------------|-------------------|---------------------|-----------------------|--------------|---------|---------|---------|--|
|                   |                |                                   |                   |                     |                       |              |         |         |         |  |
| Work Phone Number |                |                                   | Home Phone Number |                     | Alt mobile Number     |              |         | Other   |         |  |
|                   |                |                                   |                   |                     |                       |              |         |         |         |  |
| SNo               | Address Type   | Address Line 1                    | Address Line 2    | Address Line 3      | City                  | State        | Country | Pincode | Primary |  |
| 1                 | Home - Present | Silver Oak Villas,<br>Cherlapally |                   |                     | Hyderabad             | TG           | ind     |         | Yes     |  |
| SNo               |                | Phone Type                        |                   | Code                |                       | Phone Number |         |         | Primary |  |
| 1                 |                | Mobile                            |                   |                     |                       | 9849738309   |         |         | Yes     |  |
| 1                 |                | Mobile                            |                   |                     |                       | 8639714018   |         |         | No      |  |
| SNo               |                | Email Type                        |                   | Email Address       |                       |              |         |         | Primary |  |
| 1                 |                | Work                              |                   | drsbondce@gmail.com |                       |              |         |         | Yes     |  |

| SNo | Email Type | Email Address    | Primary |
|-----|------------|------------------|---------|
| 1   | Work       | drsbcc@gmail.com | No      |

## Project Investment &amp; Interest &amp; Visit Details

| Purpose           | Investment Dtls | Site Visited With    | Customer Requirement |
|-------------------|-----------------|----------------------|----------------------|
| Self Use          |                 | Family               | 3 BHK - Villa        |
| Projects Visited  | Projects Liked  | Projects Interested  | Discount Expected    |
|                   |                 |                      |                      |
| Discount Offered  | Queries         | Special Requirements | Home Town            |
|                   |                 |                      |                      |
| Other Information | Decision Makers |                      |                      |
|                   | family          |                      |                      |

  

| Project Name          | Block Name | Unit No | Quoted Price | Expected Price | Visited Date | Visited Time | Liked | Visited | Interested | Is Active |
|-----------------------|------------|---------|--------------|----------------|--------------|--------------|-------|---------|------------|-----------|
| Silver Oak Villas III | III        | 171     |              |                | 08 Nov 2021  |              | Yes   | Yes     | Yes        | Yes       |

## Customer Calls

| Made By | Type Of Call | Call Date   | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
|---------|--------------|-------------|-----------------|----------------|----------------|--------|--------------|
| Anitha  |              | 08 Nov 2021 | Other           | 09 Nov 2021    | 09:30:00       | Other  | Yes          |

## Purchase Property Details

| Project Name          | Block Name | Unit No | Booking Date | Remarks     |
|-----------------------|------------|---------|--------------|-------------|
| Silver Oak Villas III | III        | 171     | 09 Nov 2021  | New Booking |

## Customer Property Summary

| Project Name          | Block No - Unit No | Unit Area (Square Area) | Land Area (Square Yards) | Customer Name |
|-----------------------|--------------------|-------------------------|--------------------------|---------------|
| Silver Oak Villas III | III - 171          | 2040                    | 161.00                   | Hymavathi .K  |
| Sale Amount           | Total Other Amount | Total Amount            | Total Received           | Balance       |
| 11,400,000            | 0                  | 11,400,000              | 225,000                  | 11,175,000    |

## Flat Villa Info

| Unit Type      | Sold                  | Mortgaged        | Booked By |
|----------------|-----------------------|------------------|-----------|
| Deluxe         | Yes                   | No               |           |
| Parking        | First Payment Date    | Booking After OC | OC Date   |
|                |                       | No               |           |
| Owner Category | Owned By              |                  |           |
| Builder        | Modi Housing Pvt Ltd. |                  |           |