

Customer Information Sheet

ID : 85659 Old CIS No : CIS Date : 03-07-2017		Company	online tutorial
Prepared By :Kranthi / Assigned To : Kranthi / Reassigned To : Kranthi		Business	online Tutorial
Customer Name And Address Sameer kumar/Marpu Jocelyn Cynthia R.K Puram		Designation	Teacher
		Home Phone	
		Work Phone	
		Mobile	7702966679
		Fax	
		Email	poshsameer@yahoo.com
For Project Vista Homes	Projects Visited Vista Homes,amula hights and other properties	Projects Liked Vista Homes	Interested In D-001
Enquiry Source Classified Ad	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Other	Spouce Company	Purpose Self Use	Investment Details Gold and Insurances
Housing Loan Required Yes	Amount Required 15lacs	Pre-sanctioned Obtained No	Reffered To Bank Yes
Discount Expected yes	Discount Offered NO	Site Visit With Family	Bank Name HDFC Bank
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers OWEN
Company Address RK puram		Company Details online tutorial	
Smart Text			
Booked D-001 sale closed			
Customer Query			
customer asking some additional changes			
Customer Special Requirments			
customer asking first floor west facing			
Remarks			
customer looking 3bhk ready to occupy independent hous near ecil			

Call/Entry Date	Call Details	
03-07-2017	Call Made By :	Call Type : NA
03-07-2017	OutCome Of Call :	
	Next Call Date : 04-07-2017	
	Target Of Call : first call detail to be entered	
05-07-2017	Call Made By : Kranthi	Call Type : Phone
05-07-2017	OutCome Of Call : Busy in meeting	
	Next Call Date : 07-07-2017	
	Target Of Call : Call back customer to provide further details	
09-07-2017	Call Made By : Kranthi	Call Type : Phone
09-07-2017	OutCome Of Call : Busy in meeting	
	Next Call Date : 13-07-2017	
	Target Of Call : Site visit with his family members.	
14-07-2017	Call Made By : Kranthi	Call Type : Phone
14-07-2017	OutCome Of Call : Busy in meeting	
	Next Call Date : 17-07-2017	

	Target Of Call : Site visit with his family members.	
14-07-2017	Call Made By : Kranthi	Call Type : Phone
14-07-2017	OutCome Of Call : Busy in meeting	
	Next Call Date : 17-07-2017	
	Target Of Call : Site visit with his family members.	
18-07-2017	Call Made By : Kranthi	Call Type : Phone
18-07-2017	OutCome Of Call : Call me after one week	
	Next Call Date : 25-07-2017	
	Target Of Call : Site visit with his family members.	
26-07-2017	Call Made By : Kranthi	Call Type : Phone
26-07-2017	OutCome Of Call : Busy in meeting	
	Next Call Date : 28-07-2017	
	Target Of Call : Site visit with his family members.	
31-07-2017	Call Made By : Kranthi	Call Type : Phone
31-07-2017	OutCome Of Call : call on tommarow	
	Next Call Date : 01-08-2017	
	Target Of Call : Site visit with his family members.	
01-04-2018	Call Made By : Kranthi	Call Type : Phone
01-04-2018	OutCome Of Call : customer interested 3 BHK D-001 cheque collected booking form pending	
	Next Call Date : 01-04-2018	
	Target Of Call : To fix an appointment with manager.	
02-04-2018	Call Made By : Kranthi	Call Type : Phone
02-04-2018	OutCome Of Call : sale closed Booking form signed.	
	Next Call Date : 02-04-2018	
	Target Of Call : sale closed	