

Customer Information Sheet

ID : 90537 Old CIS No : CIS Date : 25-03-2018		Company	BSNL
Prepared By :Kranthi / Assigned To : Kranthi / Reassigned To : Kranthi		Business	Retired
Customer Name And Address Mr.P.Sudhakar Rao plot No 138, Srinivasapuram, vanaslipuram		Designation	PRO BSNL
		Home Phone	
		Work Phone	04024242525
		Mobile	9440000445
		Fax	
		Email	sudhakaraakriti@gmail.com
For Project Vista Homes	Projects Visited Vista Homes and other properties	Projects Liked Vista Homes	Interested In D-205
Enquiry Source Reference	Enquiry Type Walk-in	Lead Status Active	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company House wife	Purpose Self Use	Investment Details Gold and plots,independent house
Housing Loan Required Yes	Amount Required 30lakhs	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected yes	Discount Offered NO	Site Visit With Alone	Bank Name SBI Bank
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers Family
Company Address Hyderabad		Company Details Telecom	
Smart Text			
Reffered by C202 satyanarayana customer interested D-205 cheque collected			
Customer Query			
customer asking about amenities,water facility and transportation			
Customer Special Requirments			
customer want to internal changes			
Remarks			
Reffered By C-202 Satyanarayana /Vijaya customer interested D-205 coming to site with his family tomarrow			
Call/Entry Date	Call Details		
25-03-2018	Call Made By :		Call Type : NA
25-03-2018	OutCome Of Call :		
	Next Call Date : 26-03-2018		
	Target Of Call : first call detail to be entered		
26-03-2018	Call Made By : Kranthi		Call Type : Site Visit
26-03-2018	OutCome Of Call : Customer interested in D-205		
	Next Call Date : 27-03-2018		
	Target Of Call : To fix an appointment with manager.		
28-03-2018	Call Made By : Kranthi		Call Type : Meeting
28-03-2018	OutCome Of Call : cheque collected for D-205		
	Next Call Date : 30-03-2018		
	Target Of Call : booking form signed sale closed		