

Customer Information Sheet

ID : 94218 Old CIS No : CIS Date : 23-12-2018		Company : South Central Railways	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business	
Customer Name And Address Ramganga Prasad Moula-ali		Designation : Sr.Section Engineer	
		Home Phone	
		Work Phone	
		Mobile : 9849973680	
		Fax	
		Email	
For Project Vista Homes	Projects Visited Vista Homes and other properties	Projects Liked Vista Homes	Interested In 3bhk
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company House wife	Purpose Self Use	Investment Details Insurances
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected yes	Discount Offered	Site Visit With Family	Bank Name ICICI Bank
Customer Requirment 3BHK	Home Town	Other Info	Decesion Makers His family members
Company Address Secunderabad		Company Details Railways	
Smart Text			
Customer working for Railways, Interested in 3bhk, Booking taken for D -301			
Customer Query			
Need some internal changes			
Customer Special Requirments			
Gated community Project			
Remarks			
Interested in 3bhk, Booking taken for D -301			
Call/Entry Date	Call Details		
23-12-2018	Call Made By :		
23-12-2018	OutCome Of Call :		
	Next Call Date : 24-12-2018		
	Target Of Call : first call detail to be entered		
23-12-2018	Call Made By : R Rani		
26-12-2018	OutCome Of Call : Interested in 3bhk D -301		
	Next Call Date : 24-12-2018		
	Target Of Call : To known his final decision		
24-12-2018	Call Made By : R Rani		
26-12-2018	OutCome Of Call : Cheque collected for D -301, Booking form pending		
	Next Call Date : 26-12-2018		
	Target Of Call : To sign booking form		
26-12-2018	Call Made By : R Rani		
26-12-2018	OutCome Of Cali : Booking form signed for D -301		
	Next Call Date : 26-12-2018		
	Target Of Call : Sale Closed		