

Customer Information Sheet

ID : 87927 Old CIS No : CIS Date : 15-10-2017		Company Govt.High School	
Prepared By :Kranthi / Assigned To : Kranthi / Reassigned To : Kranthi		Business	
Customer Name And Address Pramod Raj / Savithri Warangal		Designation Retired (school Assistant)	
		Home Phone	
		Work Phone	
		Mobile 7702924235	
		Fax	
		Email pramodpaka@yahoo.com	
For Project Vista Homes	Projects Visited Vista Homes and other properties	Projects Liked Vista Homes	Interested In D-304
Enquiry Source Hoarding board	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company	Purpose Self Use	Investment Details Gold and Insurances,independent house
Housing Loan Required No	Amount Required Nil	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected yes	Discount Offered NO	Site Visit With Family	Bank Name No
Customer Requirment 3BHK	Home Town warangal	Other Info	Decesion Makers Family
Company Address warangal		Company Details Education institution	
Smart Text			
customer interested D-304 booking taken for D-304			
Customer Query			
customer asking about amenities and water facility			
Customer Special Requirments			
customer want ready to occupy			
Remarks			
customer planing to 3 BHK ready to occupy meet at site on 25-10-2017 customer planing after 3 Months march 2018 customer interested D-304			

Call/Entry Date	Call Details	
15-10-2017	Call Made By :	Call Type : NA
15-10-2017	OutCome Of Call :	
	Next Call Date : 16-10-2017	
	Target Of Call : first call detail to be entered	
19-10-2017	Call Made By : Kranthi	Call Type : Phone
19-10-2017	OutCome Of Call : Busy in meeting	
	Next Call Date : 23-10-2017	
	Target Of Call : Site visit with his family members.	
25-10-2017	Call Made By : Kranthi	Call Type : Phone
25-10-2017	OutCome Of Call : Met Customer at site	
	Next Call Date : 03-11-2017	
	Target Of Call : Site visit with his family members.	
25-10-2017	Call Made By : Kranthi	Call Type : Phone
25-10-2017	OutCome Of Call : Met Customer at site	
	Next Call Date : 03-11-2017	
	Target Of Call : Site visit with his family members.	
06-11-2017	Call Made By : Kranthi	Call Type : Phone
06-11-2017	OutCome Of Call : Call me after one week	

Next Call Date : 13-11-2017

Target Of Call : To fix an appointment with manager.

17-03-2018 Call Made By : Kranthi

Call Type : Phone

17-03-2018 OutCome Of Call : Customer interested in D-304

Next Call Date : 18-03-2018

Target Of Call : To fix an appointment with manager.

18-03-2018 Call Made By : Kranthi

Call Type : Phone

18-03-2018 OutCome Of Call : Booking amount transferred for D-304

Next Call Date : 19-03-2018

Target Of Call : sale closed