Customer Information Sheet

ID : 90447 Old CIS No : CIS Date : 15-03-2018		Company	Madhu Associates
Prepared By :R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business	
Customer Name And Address		Designation	Architect
		Home Phone	9000637607
Madhu Sudhan C2 -213, Janapriya Lake Front Apartment Dr.A.S.Rao Nagar Hyderabad		Work Phone	
		Mobile	9701054174
		Fax	
		Email	vattimadhu@gmail.com

For Project	Projects Visited	Projects Liked	Interested In
Vista Homes	G.K.Pride, Saket other Projects and Vista Homes	Vista Homes	3bhk East facing
Enquiry Source	**Enquiry Type**	**Lead Status**	**Prospect Status**
Hoarding board	Walk-in	SaleClosed	Excellant
Brochure Sent	**Executive Meet Customer**	**Visiting Card**	**Customer Visit Site**
Yes	Yes	No	Yes
Company Type	**Spouce Company**	**Purpose**	**Investment Details**
Other	Madhu Associates	Self Use	Flat and gold
Housing Loan Required	**Amount Required**	**Pre-sanctioned Obtained**	**Reffered To Bank**
No	30lakhs	No	Yes
Discount Expected	**Discount Offered**	**Site Visit With**	**Bank Name**
		Family	ICICI Bank
Customer Requirment	**Home Town**	**Other Info**	**Decesion Makers**
3BHK			His family members
Company Address		**Company Details**	
Dr.A.S.Rao Nagar		Consultants and Construction	

Smart Text

Interested in 3bhk East facing ready to occupy, Booking taken for D -402

Customer Query

Need some internal changes

Customer Special Requirments

Gate community project near to Ecil

Remarks

Booking taken for D -402

Call/Entry Date	Call Details	
15-03-2018 16-03-2018	Call Made By : OutCome Of Call : Next Call Date : 17-03-2018 Target Of Call : first call detail to be entered	Call Type : NA
15-03-2018 16-03-2018	Call Made By : R Rani OutCome Of Call : Interested in 3bhk East facing only Next Call Date : 16-03-2018 Target Of Call : Reminder call for site visit with his family	Call Type : Site Visit
16-03-2018 16-03-2018	Call Made By : R Rani OutCome Of Call : Visited the site with his family and selected D -304 or D -402, Given Home loan details also Next Call Date : 17-03-2018 Target Of Call : To fix an appointment with manager.	Call Type : Site Visit
17-03-2018 17-03-2018	Call Made By : R Rani OutCome Of Call : Tomorrow coming for finalization Next Call Date : 18-03-2018 Target Of Call : For Closing	Call Type : Phone
18-03-2018 18-03-2018	Call Made By : R Rani OutCome Of Call : Booking taken for D -402 Next Call Date : 18-03-2018 Target Of Call : Sale Closed	Call Type : Site Visit