

Customer Information Sheet

ID : 94200 Old CIS No : CIS Date : 22-12-2018		Company		South Central Railways	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business			
Customer Name And Address Raj Kumar H.no:- 12-7-51, Mettuguda Secunderabad -17		Designation		Senior Section Engineer	
		Home Phone			
		Work Phone		9701370439	
		Mobile		7702779078	
		Fax			
		Email		mraj.66@gmail.com	
For Project		Projects Visited		Projects Liked	
Vista Homes		Vista Homes and other properties		Vista Homes	
				Interested In	
				3bhk	
Enquiry Source		Enquiry Type		Lead Status	
Hoarding board		Walk-in		Sale Closed	
Prospect Status		Customer Visit Site		Investment Details	
Excellant		Yes		Gold and Insurances	
Brochure Sent		Executive Meet Customer		Visiting Card	
Yes		Yes		No	
Company Type		Spouce Company		Purpose	
Govt		Home maker		Self Use	
Investment Details		Pre-sanctioned Obtained		Referred To Bank	
Gold and Insurances		No		No	
Housing Loan Required		Amount Required		Site Visit With	
No		35 Lakhs		Family	
Discount Expected		Discount Offered		Bank Name	
				ICICI Bank	
Customer Requirment		Home Town		Other Info	
3BHK				Decesion Makers	
Decesion Makers		Company Address		Company Details	
His family members		Secunderabad		Railways	
Smart Text					
Customer working for Railways, Interested in 3bhk East facing flat.					
Customer Query					
Need some internal changes					
Customer Special Requirments					
Gated community Project					
Remarks					
Interested in 3bhk East facing flat.					
Call/Entry Date		Call Details			
22-12-2018		Call Made By :			
22-12-2018		OutCome Of Call :			
		Next Call Date : 23-12-2018			
		Target Of Call : first call detail to be entered			
22-12-2018		Call Made By : R Rani			
22-12-2018		OutCome Of Call : Interested in 3bhk, D -004 & 404			
		Next Call Date : 24-12-2018			
		Target Of Call : To known his final decision			
23-12-2018		Call Made By : R Rani			
26-12-2018		OutCome Of Call : Visited the site once with family, Cheque collected for D -404			
		Next Call Date : 26-12-2018			
		Target Of Call : To sign booking form			
26-12-2018		Call Made By : R Rani			
26-12-2018		OutCome Of Call : Booking form signed for D -404			
		Next Call Date : 26-12-2018			
		Target Of Call : Sale Closed			