

## Customer Information Sheet

|                                                                                               |                                                                                                             |                                |                              |                                   |
|-----------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|--------------------------------|------------------------------|-----------------------------------|
| ID : 90797                                                                                    | Old CIS No :                                                                                                | CIS Date : 08-04-2018          | Company                      | BT Service Provider               |
| Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet                       |                                                                                                             |                                | Business                     |                                   |
| Customer Name And Address<br><br>Naveen Kumar T<br>Plot no.47, OU Teachers Colony, Sainikpuri |                                                                                                             |                                | Designation                  | Network Engineer                  |
|                                                                                               |                                                                                                             |                                | Home Phone                   |                                   |
|                                                                                               |                                                                                                             |                                | Work Phone                   |                                   |
|                                                                                               |                                                                                                             |                                | Mobile                       | 9949700272                        |
|                                                                                               |                                                                                                             |                                | Fax                          |                                   |
|                                                                                               |                                                                                                             |                                | Email                        | naveenkiran_tadisetti@yahoo.co.in |
| For Project<br>Vista Homes                                                                    | Projects Visited                                                                                            | Projects Liked                 | Interested In                |                                   |
| Enquiry Source<br>Reference                                                                   | Enquiry Type<br>Walk-in                                                                                     | Lead Status<br>SaleClosed      | Prospect Status<br>Excellent |                                   |
| Brochure Sent<br>Yes                                                                          | Executive Meet Customer<br>Yes                                                                              | Visiting Card<br>No            | Customer Visit Site<br>Yes   |                                   |
| Company Type<br>-                                                                             | Spouse Company                                                                                              | Purpose<br>-                   | Investment Details           |                                   |
| Housing Loan Required<br>No                                                                   | Amount Required                                                                                             | Pre-sanctioned Obtained<br>No  | Referred To Bank<br>No       |                                   |
| Discount Expected                                                                             | Discount Offered                                                                                            | Site Visit With<br>Not Visited | Bank Name                    |                                   |
| Customer Requirement<br>-                                                                     | Home Town                                                                                                   | Other Info                     | Decision Makers              |                                   |
| Company Address                                                                               |                                                                                                             |                                | Company Details              |                                   |
| Smart Text<br>Referred by Mr.satish babu D-005 - planning to book D-405                       |                                                                                                             |                                |                              |                                   |
| Customer Query                                                                                |                                                                                                             |                                |                              |                                   |
| Customer Special Requirements                                                                 |                                                                                                             |                                |                              |                                   |
| Remarks<br>Looking for 3bhk D-405                                                             |                                                                                                             |                                |                              |                                   |
| Call/Entry Date                                                                               | Call Details                                                                                                |                                |                              |                                   |
| 08-04-2018                                                                                    | Call Made By :                                                                                              |                                | Call Type : NA               |                                   |
| 08-04-2018                                                                                    | OutCome Of Call :                                                                                           |                                |                              |                                   |
|                                                                                               | Next Call Date : 09-04-2018                                                                                 |                                |                              |                                   |
|                                                                                               | Target Of Call : first call detail to be entered                                                            |                                |                              |                                   |
| 08-04-2018                                                                                    | Call Made By : Sanjeet                                                                                      |                                | Call Type : Phone            |                                   |
| 08-04-2018                                                                                    | OutCome Of Call : Thanking mail forwarded - Customer is expecting best pricing and collected Chq for D-405. |                                |                              |                                   |
|                                                                                               | Next Call Date : 09-04-2018                                                                                 |                                |                              |                                   |
|                                                                                               | Target Of Call : Said We will get back to him with pricing in a day or two to conclude the sale of D-405    |                                |                              |                                   |
| 09-04-2018                                                                                    | Call Made By : Sanjeet                                                                                      |                                | Call Type : Phone            |                                   |
| 09-04-2018                                                                                    | OutCome Of Call : planning to come for signing the booking form on 11th april D-405                         |                                |                              |                                   |
|                                                                                               | Next Call Date : 10-04-2018                                                                                 |                                |                              |                                   |
|                                                                                               | Target Of Call : He is not in city - coming on 11th april for signing the booking form                      |                                |                              |                                   |
| 12-04-2018                                                                                    | Call Made By : Sanjeet                                                                                      |                                | Call Type : Phone            |                                   |
| 12-04-2018                                                                                    | OutCome Of Call : coming tomorrow for signing the booking form for D-405                                    |                                |                              |                                   |
|                                                                                               | Next Call Date : 13-04-2018                                                                                 |                                |                              |                                   |
|                                                                                               | Target Of Call : he is not in city, planning to come tomorrow for signing the booking form.                 |                                |                              |                                   |
| 13-04-2018                                                                                    | Call Made By : Sanjeet                                                                                      |                                | Call Type : Phone            |                                   |
| 13-04-2018                                                                                    | OutCome Of Call : Booking form signed for D-405                                                             |                                |                              |                                   |
|                                                                                               | Next Call Date : 13-04-2018                                                                                 |                                |                              |                                   |