

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Sanjeeva Reddy &	Srinivas Reddy	Sanjeeva Reddy & Srinivas Reddy
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	18370	05 Apr 2022

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Good	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Visited the site	Anitha	Anitha
Re Assigned To	Remarks		
Anitha	interested at villa no.113		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Business				

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Villa no. 9 , Silver Oak Villas, Cherlapally	Medchal	Malkajgiri	Hyderabad	TG	ind	501301	Yes
SNo		Phone Type	Code	Phone Number			Primary		
1		Mobile		9866253330			Yes		
SNo		Email Type	Email Address					Primary	
1		Work	sanjeevareddyjoundla@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
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Self Use				Family		3 BHK - Villa				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
Other Information		Decision Makers								
		family								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III				14 Apr 2022		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		05 Apr 2022	Other	06 Apr 2022	09:30:00	Other	Yes
Anitha	Phone	06 Apr 2022	Once again site visit with his family to select Villa / Flat	08 Apr 2022	05:30:00	Site visit with his family members.	Yes
Anitha	Phone	08 Apr 2022	Other	14 Apr 2022	04:30:00	Other	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	113	14 Apr 2022	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 113	2040	161.00	Sanjeeva Reddy & Srinivas Reddy
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
10,900,000	942,891	11,842,891	11,910,100	-67,209

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
	Yes	No	
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
other	Mr. Tejas D. Mehta		