

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Chandan	Dutta	Chandan Dutta
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
22 Oct 1973	Married	20945	02 Aug 2022
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Amrita	Dutta	Amrita Dutta
DOB Spouse	Anniversary Date		
17 Jan 1978			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Good	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	cheque collected for flat no. A-316 1945 sft, Booking form signed	Anitha	Anitha
Re Assigned To	Remarks		
Anitha	cheque collected for flat no. A-316 1945 sft, Booking form signed		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Other	Haritha Vanam Real Estate	Owner	
Is Spouse Working	Company Type	Company Name	Designation	
Yes	Other		Teacher	

Communication Details

Address			Code			Primary Mobile Number			Email
Work Phone Number			Home Phone Number			Alt mobile Number			Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Villa No. 6	Villa Orchids	Kowkur	Secunderabad	TG	ind	500010	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9573022938	Yes
1	Mobile		8790309715	Yes
SNo	Email Type	Email Address		Primary
1	Personal	amritadutta320@gmail.com		Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Self Use				Family		3 BHK - Flat				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
						West Bengal				
Other Information		Decision Makers								
		Family								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Greenwood Heights	A	316			18 Aug 2022		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		02 Aug 2022	Other	03 Aug 2022	09:30:00	Other	Yes
Anitha	Phone	03 Aug 2022	Not yet decided want sometime.	05 Aug 2022	04:00:00	Waiting for bank's approval	Yes
Syed Mushtaq Ali	Phone	05 Aug 2022	Once again site visit with his family to select Villa / Flat	11 Aug 2022	04:00:00	Site visit with his family members.	Yes
Syed Mushtaq Ali	Phone	11 Aug 2022	Not yet decided want sometime.	17 Aug 2022	05:00:00	Waiting for bank's approval	Yes
Anitha	Phone	17 Aug 2022	Other	20 Aug 2022	05:00:00	Other	Yes

*** The End ***