

## Customer Profile Info

## Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Neelagiri Mithun	Chakravarthy	Neelagiri Mithun Chakravarthy
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
23 Apr 1986	Married	21072	15 Aug 2022
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Komal	.s	Komal .s
DOB Spouse	Anniversary Date		

## Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booking form signed for flat no. A - 617	Anitha	Anitha
Re Assigned To	Remarks		
Anitha	Booking form signed for flat no. A - 617		

## Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Pvt. emp	Other	Taj Hotel	Manager	Madhapur

## Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	H. 1-2-33P/68NP, Venkatadri Nagar,	Yellareddyguda, Kapra	Medchal	Malkajgiri	TG	ind	500062	Yes
SNo	Phone Type	Code	Phone Number			Primary			
1	Mobile		7093319999			Yes			
1	Mobile		8885529292			No			
1	Mobile		8121022431			Yes			

SNo	Email Type	Email Address	Primary
1	Personal	nmithunchakravarthy@gmail.com	Yes

#### Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
			Kapra
Other Information	Decision Makers		
	Family		

  

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Greenwood Heights	A	617			30 Aug 2022		Yes	Yes	Yes	Yes

#### Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		15 Aug 2022	Other	16 Aug 2022	09:30:00	Other	Yes
Anitha	Phone	17 Aug 2022	Not yet decided want sometime.	20 Aug 2022	04:00:00	Waiting for customer final decision.	Yes
Anitha	Phone	20 Aug 2022	Once again site visit with his family to select Villa / Flat	24 Aug 2022	04:02:00	Site visit with his family members.	Yes
Anitha	Phone	25 Aug 2022	Once again site visit with his family to select Villa / Flat	29 Aug 2022	05:00:00	Site visit with his family members.	Yes
Anitha	Phone	29 Aug 2022	Other	02 Sep 2022	04:00:00	Waiting for customer final decision.	Yes

\*\*\* The End \*\*\*