

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Phani	Shankar	Phani Shankar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	14619	17 Jul 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Agent	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked villa no.163	Nagarjuna M.	Nagarjuna M.
Re Assigned To	Remarks		
Nagarjuna M.	sale closed		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
pvt. employee	Other			

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Wagoli			Pune		ind		Yes
SNo	Phone Type		Code	Phone Number			Primary		
1	Mobile			9000080470			Yes		
1	Mobile			7330772817			Yes		
SNo	Email Type		Email Address					Primary	
1	Work		indira.indu34@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
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Self Use		Family	3 BHK - Villa
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
Other Information	Decision Makers		
	family		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	163			27 Jul 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Nagarjuna M.		17 Jul 2021	Other	18 Jul 2021	09:30:00	Other	Yes
Nagarjuna M.	Phone	18 Jul 2021	Customer is busy, if interested get back to us.	18 Jul 2021	09:30:00	To see any response mail	No

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	163	26 Jul 2021	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 163	2040	161.00	Phani Shankar
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,700,000	792,409	10,492,409	10,398,400	94,009

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Nagarjuna M.
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
Builder	Modi Housing Pvt Ltd.		

Tax Info

Value Of Sale Deed	Value Of Agreement Of Construction	Land Development Charges	Other Taxable Amounts
0	9,700,000	0	60,645