

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	kUSUMA Mahender	Kusuma	kUSUMA Mahender Kusuma
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
15 Jun 1985	Single	7099	15 Jan 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in villa no. 141	Anitha	Anitha
Re Assigned To	Remarks		
Nagarjuna M.	Reffered by villa no. 135		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Teacher	Other	FITJEE	TEACHER	Hyderabad

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Ashok nagar			Hyd	TG	ind	500020	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9705650378			Yes	
SNo		Email Type	Email Address					Primary	
1		Personal	mahenderkusuma@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	3 BHK - Villa

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
Other Information			Decision Makers							

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	141					Yes	Yes	Yes	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		15 Jan 2021	Other	16 Jan 2021	09:30:00	Other	Yes
Anitha	Phone	16 Jan 2021	Other	26 Jan 2021	17:30:00	Site visit with his family members.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	141	17 Jan 2021	NEW Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 141	2040	161.00	kUSUMA Mahender Kusuma
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,150,000	745,335	9,895,335	9,949,615	-54,280

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
	Yes	No	Nagarjuna M.
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
Builder	Modi Housing Pvt Ltd.		

Tax Info

Value Of Sale Deed	Value Of Agreement Of Construction	Land Development Charges	Other Taxable Amounts
5,356,000	3,794,000	0	54,099