

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Dr D	Ravi Kumar	Dr D Ravi Kumar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
22 Oct 1976	Married	23286	22 Apr 2023
Spouse Title	First Name	Last Name	Spouse Full Name
Dr	Ujwala	Ch	Ujwala Ch
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer interested in Villa No.54	Harika	Harika
Re Assigned To	Remarks		
Harika	Customer booked Villa No.54		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Professional	Clinic			

Communication Details

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	19-155	Reddy Colony		Miryalaguda	TG	ind	508207	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9246285354	Yes

SNo	Email Type	Email Address	Primary
1	Personal	drdravikumar@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Self Use				Family		3 BHK - Villa				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Harika		22 Apr 2023	Other	23 Apr 2023	09:30:00	Other	Yes
Harika	Phone	23 Apr 2023	Once again site visit with his family to select Villa / Flat	26 Apr 2023	09:30:00	Call back customer to provide further details	Yes
Harika	Phone	26 Apr 2023	Other	29 Apr 2023	09:30:00	Other	Yes

*** The End ***