

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Dr Ambati	Giri Prasad	Dr Ambati Giri Prasad
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
20 Feb 1976	Married	23290	22 Apr 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Ambati	Roopavalli	Ambati Roopavalli
DOB Spouse	Anniversary Date		
17 Aug 1980	18 Jun 2023		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer interested in Villa No.51	Harika	Harika
Re Assigned To	Remarks		
Harika	Customer booked Villa No.51		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Doctor	Clinic			

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	H.No.19-907	16		Miryalguda	TG	ind	508207	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9848921703			Yes	
SNo		Email Type		Email Address				Primary	
1		Personal		giridoctor2012@gmail.com				Yes	

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement			
Self Use					Family			3 BHK - Villa			
Projects Visited			Projects Liked		Projects Interested			Discount Expected			
Discount Offered			Queries		Special Requirements			Home Town			
Other Information			Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
No Entries											

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Harika		22 Apr 2023	Other	23 Apr 2023	09:30:00	Other	Yes

*** The End ***