

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Vijay	Kumar	Vijay Kumar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
11 Jul 1982	Married	23281	20 Apr 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Shilpee	Rathore	Shilpee Rathore
DOB Spouse	Anniversary Date		
08 Sep 1982	04 Jul 2010		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in 1715sft, Booked flat no. 417 - A	Vijay	Vijay
Re Assigned To	Remarks		
Vijay	Booked flat no. 417 - A		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Govt Employee	Govt	Indian Army	Lt Col	47 AD REGT, C/O 56 APO

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email	
Work Phone Number		Home Phone Number		Alt mobile Number			Other	

SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Lt.Col Vijay Kumar	47 AAD Regt	56 APO	APO	TG	ind	925747	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		7814961369	Yes

SNo	Email Type	Email Address	Primary
1	Personal	shilpee.rathore@gmail.com	Yes

Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details										
Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Flat		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
Other Information			Decision Makers							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Greenwood Heights	A	417			04 May 2023		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Renewed
Vijay		20 Apr 2023	Other	21 Apr 2023	09:30:00	Other	Yes
	Phone	20 Apr 2023	Other	22 Apr 2023	09:30:00	Site visit with his family members.	Yes
	Phone	22 Apr 2023	Other	26 Apr 2023	09:30:00	Site visit with his family members.	Yes
	Phone	28 Apr 2023	Other	29 Apr 2023	09:30:00	Waiting for customer final decision.	Yes
	Phone	01 May 2023	Customer interested in flat/vill no. and asking for discount for	02 May 2023	09:30:00	Other	Yes

*** The End ***