

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
Ms	Vaishali	Sharma	Vaishali Sharma
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
24 Mar 1972	Single	20502	28 Jun 2022

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Modi Properties Website	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked flat no. A-301	Anitha	Anitha
Re Assigned To	Remarks		
Anitha	Booking form signed for flat no.A-301		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
			Teacher	Dehradun

Communication Details

Communication Details

Address			Code		Primary Mobile Number			Email		
Work Phone Number			Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Native	Dehradun			Maharashtra		ind		Yes	
SNo		Phone Type		Code	Phone Number			Primary		
1		Mobile			8171257592			Yes		
SNo		Email Type		Email Address					Primary	
1		Work		vaishalisharma08@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	3 BHK - Flat

Purpose		Investment Dtls		Site Visited With			Customer Requirement			
Projects Visited		Projects Liked		Projects Interested			Discount Expected			
Discount Offered		Queries		Special Requirements			Home Town			
65/- per sft							Dehradun			
Other Information		Decision Makers								
		Family								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Greenwood Heights	A	301			06 Jul 2022		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		28 Jun 2022	Other	29 Jun 2022	09:30:00	Other	Yes
Anitha	Phone	29 Jun 2022	Not yet decided want sometime.	02 Jul 2022	04:30:00	Waiting for customer final decision.	Yes
Anitha	Phone	02 Jul 2022	Other	04 Jul 2022	04:30:00	Other	Yes
Syed Mushtaq Ali	Phone	05 Jul 2022	Busy in meeting	08 Jul 2022	04:30:00	Other	Yes

*** The End ***