

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Tapan	KV	Tapan KV
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
11 Jun 1983	Married	16430	25 Sep 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	K.	Manasa	K. Manasa
DOB Spouse	Anniversary Date		
16 Jun 1989			

Status And Assigment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	visited the site	Anitha	Anitha
Re Assigned To	Remarks		
Anitha	interested at villa no.161		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Other	CBRE	Soft ware	

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	kOTHAPET			Hyd	TG	ind		Yes
SNo		Phone Type	Code	Phone Number			Primary		
1		Mobile		9000569193			Yes		
1		Mobile		7993295255			Yes		

SNo	Email Type	Email Address	Primary
1	Work	tapan.kv@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	3 BHK - Villa
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
Other Information	Decision Makers		
	family		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III				29 Dec 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		25 Sep 2021	Other	26 Sep 2021	09:30:00	Other	Yes
Anitha	Phone	04 Oct 2021	Other	08 Oct 2021	16:00:00	Waiting for customer final decision.	Yes
Anitha	Phone	04 Oct 2021	Other	08 Oct 2021	16:00:00	Waiting for customer final decision.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	161	06 Oct 2021	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 161	2040	161.00	Tapan KV
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
10,900,000	811,884	11,711,884	11,707,300	4,584

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Anitha
Parking	First Payment Date	Booking After OC	OC Date