

Customer Information Sheet

ID : 105445 Old CIS No : CIS Date : 17-06-2020		Company		Ascentech Engineering Solutions Pvt Ltd	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business			
Customer Name And Address Santosh Desai MFH, A-415, Mallapur, Hyderabad.		Designation		General Manager-Climate Control Division	
		Home Phone			
		Work Phone			
		Mobile		8790000674	
		Fax			
		Email		santadesai@yahoo.com	
For Project Mayflower Platinum		Projects Visited MPL		Projects Liked	
Enquiry Source Email / Website		Enquiry Type Phone Call		Lead Status SaleClosed	
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card Yes	
Company Type PSU		Spouse Company House wife		Purpose Self Use	
Housing Loan Required No		Amount Required		Pre-sanctioned Obtained No	
Discount Expected		Discount Offered		Site Visit With Wife	
Customer Requirement 3BHK		Home Town		Other Info Want to buy bigger size 3bhk flat near MFH.	
Company Address Cherlapally		Company Details Defence Applications			
Smart Text					
Tenant of Mayflower Heights, Looking bigger size 3 BHK at Mayflower Platinum. Coming for site visit on Saturday with his wife. Selected C-702 1500 sft and expecting best discount. Negotiation done and given final discount for C-702 Luxury flat and ch					
Customer Query					
Any special discount for existing customer?					
Customer Special Requirments					
Remarks					
Tenant of Mayflower Heights, Looking bigger size 3 BHK at Mayflower Platinum. Coming for site visit on Saturday with his wife. Selected C-702 1500 sft and expecting best discount. Negotiation done and given final discount for C-702 Luxury flat and cheque collected.					

Call/Entry Date	Call Details	
17-06-2020	Call Made By :	Call Type : NA
17-06-2020	OutCome Of Call :	
	Next Call Date : 18-06-2020	
	Target Of Call : first call detail to be entered	
18-06-2020	Call Made By : Naveena	Call Type : Site Visit
18-06-2020	OutCome Of Call : Selected C-701 and looking for best price.	
	Next Call Date : 19-06-2020	
	Target Of Call : Appointment fixed with manager for C-701 negotiation.	
19-06-2020	Call Made By : Naveena	Call Type : Site Visit
18-06-2020	OutCome Of Call : His spouse is interested in C-702.	
	Next Call Date : 22-06-2020	
	Target Of Call : Negotiation done, customer expecting 5-6 lakhs discount for C-702.	
27-06-2020	Call Made By : Naveena	Call Type : Site Visit
27-06-2020	OutCome Of Call : Looking best discount for C-702.	
	Next Call Date : 27-06-2020	