D 00000				n Sheet	
ID: 96648	Old CIS No:	CIS Date: 09-10-2019	Company	Think cell Learn	ing Solutions Pvt Ltd
Prepared By :Naveena / Assigned To : Naveena /			Business	Assessment of the second of th	
Reassigned To : Naveena Customer Name And Address			Designation	Director	
Abhijit Nacharam, Hyderabad.			Home Phone	Director	
			Work Phone		
			Mobile	9989491250/8	106723755
			Fax		
			Email	abhijit@thinkcel	l.in
For Project		Projects Visited	Pro	jects Liked	Interested In
Mayflower Platinum		MPL & Rehaja Vista Homes	MPL		C-705
Enq	uiry Source	Enquiry Type	Lead Status		Prospect Status
Email / Website		Phone Call	SaleClosed		Excellant
Bro	chure Sent	Executive Meet Customer	Vis	iting Card	Customer Visit Site
Yes		Yes	No		Yes
Con	npany Type	Spouce Company		Purpose	Investment Details
Other		House wife	Self Use		Insurance Policies, flat and
Other		House wife			other
Housing	Loan Required	Amount Required	Pre-sanctioned Obtained		Reffered To Bank
No			No		No
Disco	unt Expected	Discount Offered	Site	Visit With	Bank Name
			Wife		
Custom	er Requirment	Home Town	0	ther Info	Decesion Makers
звнк		Hydorahad	Looking pr	operty in gated	Family.
лидс		Hyderabad	community.		Family
	Compai	ny Address		Compa	ny Details
Begumpet			educationa	linstitutes	
			rt Text		
	r site visit next we nsferred for C-70			selected C-705. N	Negotiation done and bookin
amount trar		05. Custon	s father and s	selected C-705. N	Negotiation done and bookin
amount trar	nsferred for C-70	05. Custon y?			Negotiation done and booking
amount trar	nsferred for C-70	Custon y? Customer Spe	ner Query cial Requirmen		Negotiation done and bookin
About drink	nsferred for C-70	Custon Y? Customer Spe Rer eek on Saturday. Visited with hi	ner Query cial Requirmen marks	ts	
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	Target Of Call: Give a reminder call for site visit with his family	<i>i</i> .			
02-11-2019	7	Call Type : Phone			
02-11-2019	OutCome Of Call : Said interested in 1500 sft, want some time to decide 1800 sft.				
	Next Call Date : 05-11-2019				
	Target Of Call: Coming for site visit to select 1800 sft.				
05-11-2019		Call Type : Phone			
05-11-2019					
	Next Call Date : 25-11-2019				
	Target Of Call: Looking 1500 sft in 7th or 8th floors.				
28-11-2019	- The cond	Call Type : Phone			
28-11-2019	OutCome Of Call: Said interested in 1800 sft.				
	Next Call Date : 30-11-2019				
	Target Of Call: Coming for 3bhk 1800 sft negotiation.				
	Call Made By : Naveena	Call Type : Phone			
01-12-2019	OutCome Of Call : Coming tomorrow to select 1800 sft.				
	Next Call Date : 03-12-2019				
01.10.0010	Target Of Call: Coming for 1800 sft negotiation in B-block.				
	Call Made By: Naveena	Call Type : Phone			
03-12-2019	OutCome Of Call : Said he will get back later.				
	Next Call Date: 08-12-2019				
12 12 2010	Target Of Call: Know his decision for 1800 sft.				
	Call Made By : Naveena	Call Type : Phone			
11-12-2019	OutCome Of Call: Out of station.				
	Next Call Date : 21-12-2019				
20 12 2010	Target Of Call: Convince for site visit to select 1800 sft.				
28-12-2019	Call Made By : Naveena OutCome Of Call : Not lifting, sent SMS.	Call Type : SMS			
20 12 2019	Next Call Date : 30-12-2019				
04-01-2020	Target Of Call: If any response for SMS know his decision for 18 Call Made By: Naveena				
04-01-2020	OutCome Of Call : Interested in site visit.	Call Type: Phone			
0.012020	Next Call Date: 05-01-2020				
07-01-2020	Target Of Call : Give a reminder call for site visit to select 1800 Call Made By : Naveena				
	OutCome Of Call : Not lifting.	Call Type : Phone			
	Next Call Date : 09-01-2020				
10-01-2020	Target Of Call: Try again and convince for site visit to select 1800 sft. Call Made By: Naveena Call Type: Site Visit				
		Call Type : Site Visit			
	OutCome Of Call: Said want some time to visit with his father to decide 1500 sft or 1800 sft. Next Call Date: 14-01-2020				
17-01-2020	Target Of Call : Know his decision for 1500 sft or 1800 sft. Call Made By : Naveena				
	OutCome Of Call : Visited with his father and selected C-705.	Call Type : Site Visit			
	Next Call Date: 17-01-2020				
	Target Of Call: Negotiation done and booking amount transferre	d for C-705. Sale closed.			