

Customer Information Sheet

ID : 96648 Old CIS No : CIS Date : 09-10-2019		Company		Think cell Learning Solutions Pvt Ltd
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business		
Customer Name And Address Abhijit Nacharam, Hyderabad.		Designation		Director
		Home Phone		
		Work Phone		
		Mobile		9989491250/8106723755
		Fax		
		Email		abhijit@thinkcell.in
For Project Mayflower Platinum	Projects Visited MPL & Rehaja Vista Homes	Projects Liked MPL	Interested In C-705	
Enquiry Source Email / Website	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes	
Company Type Other	Spouce Company House wife	Purpose Self Use	Investment Details Insurance Policies, flat and other	
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No	
Discount Expected	Discount Offered	Site Visit With Wife	Bank Name	
Customer Requirment 3BHK	Home Town Hyderabad	Other Info Looking property in gated community.	Decesion Makers Family	
Company Address Begumpet		Company Details educational institutes		
Smart Text				
Coming for site visit next week on Saturday. Visited with his father and selected C-705. Negotiation done and booking amount transferred for C-705.				
Customer Query				
About drinking water facility?				
Customer Special Requirments				
Remarks				
Coming for site visit next week on Saturday. Visited with his father and selected C-705. Negotiation done and booking amount transferred for C-705.				
Call/Entry Date	Call Details			
09-10-2019	Call Made By :		Call Type : NA	
09-10-2019	OutCome Of Call :			
	Next Call Date : 10-10-2019			
	Target Of Call : first call detail to be entered			
09-10-2019	Call Made By : Naveena		Call Type : Phone	
09-10-2019	OutCome Of Call : Coming for site visit next week on Saturday.			
	Next Call Date : 12-10-2019			
	Target Of Call : Give a reminder call for site visit with his family.			
17-10-2019	Call Made By : Naveena		Call Type : Phone	
16-10-2019	OutCome Of Call : Said out of station and coming after Diwali festival.			
	Next Call Date : 29-10-2019			
	Target Of Call : After coming to Hyderabad he will plan for site visit.			
01-11-2019	Call Made By : Naveena		Call Type : Phone	
01-11-2019	OutCome Of Call : Trying to visit tomorrow.			
	Next Call Date : 02-11-2019			

	Target Of Call : Give a reminder call for site visit with his family.	
02-11-2019	Call Made By : Naveena	Call Type : Phone
02-11-2019	OutCome Of Call : Said interested in 1500 sft, want some time to decide 1800 sft.	
	Next Call Date : 05-11-2019	
	Target Of Call : Coming for site visit to select 1800 sft.	
05-11-2019	Call Made By : Naveena	Call Type : Phone
05-11-2019	OutCome Of Call : Not yet decided for 1800 sft.	
	Next Call Date : 25-11-2019	
	Target Of Call : Looking 1500 sft in 7th or 8th floors.	
28-11-2019	Call Made By : Naveena	Call Type : Phone
28-11-2019	OutCome Of Call : Said interested in 1800 sft.	
	Next Call Date : 30-11-2019	
	Target Of Call : Coming for 3bhk 1800 sft negotiation.	
02-12-2019	Call Made By : Naveena	Call Type : Phone
01-12-2019	OutCome Of Call : Coming tomorrow to select 1800 sft.	
	Next Call Date : 03-12-2019	
	Target Of Call : Coming for 1800 sft negotiation in B-block.	
04-12-2019	Call Made By : Naveena	Call Type : Phone
03-12-2019	OutCome Of Call : Said he will get back later.	
	Next Call Date : 08-12-2019	
	Target Of Call : Know his decision for 1800 sft.	
12-12-2019	Call Made By : Naveena	Call Type : Phone
11-12-2019	OutCome Of Call : Out of station.	
	Next Call Date : 21-12-2019	
	Target Of Call : Convince for site visit to select 1800 sft.	
28-12-2019	Call Made By : Naveena	Call Type : SMS
28-12-2019	OutCome Of Call : Not lifting, sent SMS.	
	Next Call Date : 30-12-2019	
	Target Of Call : If any response for SMS know his decision for 1800 sft.	
04-01-2020	Call Made By : Naveena	Call Type : Phone
04-01-2020	OutCome Of Call : Interested in site visit.	
	Next Call Date : 05-01-2020	
	Target Of Call : Give a reminder call for site visit to select 1800 sft.	
07-01-2020	Call Made By : Naveena	Call Type : Phone
07-01-2020	OutCome Of Call : Not lifting.	
	Next Call Date : 09-01-2020	
	Target Of Call : Try again and convince for site visit to select 1800 sft.	
10-01-2020	Call Made By : Naveena	Call Type : Site Visit
10-01-2020	OutCome Of Call : Said want some time to visit with his father to decide 1500 sft or 1800 sft.	
	Next Call Date : 14-01-2020	
	Target Of Call : Know his decision for 1500 sft or 1800 sft.	
17-01-2020	Call Made By : Naveena	Call Type : Site Visit
16-01-2020	OutCome Of Call : Visited with his father and selected C-705.	
	Next Call Date : 17-01-2020	
	Target Of Call : Negotiation done and booking amount transferred for C-705. Sale closed.	