

Customer Information Sheet

ID : 105018 Old CIS No : CIS Date : 06-06-2020		Company		House wife	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business		MPL C 802	
Customer Name And Address Usha MFG,C-205, Mallapur, Hyderabad.		Designation			
		Home Phone			
		Work Phone			
		Mobile			
		Fax			
		Email		usha.r28@gmail.com	
For Project Mayflower Platinum		Projects Visited MPL		Projects Liked MPL	
Interested In C-802 (1500 sft)					
Enquiry Source Email / Website		Enquiry Type Phone Call		Lead Status SaleClosed	
Prospect Status Excellant					
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Customer Visit Site Yes					
Company Type Other		Spouce Company NA		Purpose Self Use	
Investment Details Insurance Policies, independent house and other					
Housing Loan Required No		Amount Required		Pre-sanctioned Obtained No	
Reffered To Bank No					
Discount Expected		Discount Offered		Site Visit With Family	
Bank Name					
Customer Requirment 3BHK		Home Town		Other Info Looking property in gated community.	
Decesion Makers Family					
Company Address			Company Details		
Smart Text					
Customer sold her property and want to buy 3bhk flat in Mayflower Platinum. Already she is the tenant of Mayflower Grande. Said she need some time to decide. Said prices are high. dropping the plan. Selected C-802 and looking for best discount. Nego					
Customer Query					
Going for own payments?					
Customer Special Requirments					
Remarks					
Customer sold her property and want to buy 3bhk flat in Mayflower Platinum. Already she is the tenant of Mayflower Grande. Said she need some time to decide. Said prices are high. dropping the plan. Selected C-802 and looking for best discount. Negotiation done and booking amount transferred for C-802 Deluxe flat.					

Call/Entry
Date

Call Details

06-06-2020

Call Made By :

Call Type : NA

06-06-2020

OutCome Of Call :

Next Call Date : 07-06-2020

Target Of Call : first call detail to be entered

06-06-2020

Call Made By : Naveena

Call Type : Site Visit

06-06-2020

OutCome Of Call : Need some time to discuss with her family.

Next Call Date : 10-06-2020

Target Of Call : Know her decision for 3bhk.

22-06-2020

Call Made By : Naveena

Call Type : Phone

22-06-2020

OutCome Of Call : At present dropping the plan.

Next Call Date : 22-06-2020

Target Of Call : Said prices are high. dropping the plan. Made dead.

27-06-2020

Call Made By : Naveena

Call Type : Site Visit

27-06-2020

OutCome Of Call : Selected C-802 and looking for best discount.

Next Call Date : 27-06-2020

6/29/2020

www.modiapps.net/modicrm/cisinfoforeport.php?cid=105018

Target Of Call : Negotiation done and booking amount transferred for C-802 Deluxe flat. Sale closed.
