

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Upendra Sairam	Singh Chowhan	Upendra Sairam Singh Chowhan
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
06 Nov 1985	Married	17095	21 Nov 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	K Sneha	Latha	K Sneha Latha
DOB Spouse	Anniversary Date		
19 Aug 1992	29 Jan 2016		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	121 interested	Suresh M	Suresh M
Re Assigned To	Remarks		
	West		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	MNC	Kavari seeds	HR	Gauraram

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	7-51/19 Officers Colony	Gajwel	Medak Dist	Gajwel	TG	ind	502278	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9989088934			Yes	
1		Mobile			9989088934			Yes	
SNo		Email Type		Email Address				Primary	

1	Personal	sai.singh.sai1@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use					Family			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	121			30 Dec 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		21 Nov 2021	Other	22 Nov 2021	09:30:00	Other	Yes
Suresh M	Phone	24 Nov 2021	Customer did not picked up the phone	01 Dec 2021	09:30:00	Send additional details to customers	Yes
Suresh M	Phone	24 Nov 2021	Customer interested in flat/vill no. and asking for discount for	27 Nov 2021	09:30:00	Other	Yes
Suresh M	Phone	27 Nov 2021	Customer interested in flat/vill no. and asking for discount for	15 Jan 2022	09:30:00	Other	Yes

*** The End ***