

### Customer Profile Info

#### Personal Details

| Title               | First Name     | Last Name         | Customer Full Name         |
|---------------------|----------------|-------------------|----------------------------|
| MR                  | Prasanna       | Venkatesh Sridhar | Prasanna Venkatesh Sridhar |
| Date of Birth (DOB) | Marital Status | Customer ID       | Created Date               |
|                     | Single         | 13118             | 13 Jul 2021                |

#### Status And Assignment Details

| Customer Status       | Lead Status         | Prospect Status     | Contact Type            |
|-----------------------|---------------------|---------------------|-------------------------|
| Buyer                 | Sale Closed         | Excellent           | Phone Call              |
| Source of Enquiry     | Broucher Sent/Given | Visit Card Obtained | Executive Meet Customer |
| Reference             | Yes                 | yes                 | yes                     |
| Customer Visited Site | Smart Summary       | Prepared By         | Assigned To             |
| yes                   | Booked villa no.184 | Nagarjuna M.        | Nagarjuna M.            |
| Re Assigned To        | Remarks             |                     |                         |
| Nagarjuna M.          | Booked Villa No.184 |                     |                         |

#### Occupation Details

| Bussiness/Occupation Profession | Company Type | Company Name   | Designation | Company Address |
|---------------------------------|--------------|----------------|-------------|-----------------|
|                                 | Other        | Private Sector |             |                 |

#### Communication Details

Communication Details

|                   |                |                   |                         |                       |              |       |         |         |         |
|-------------------|----------------|-------------------|-------------------------|-----------------------|--------------|-------|---------|---------|---------|
| Address           |                | Code              |                         | Primary Mobile Number |              |       | Email   |         |         |
| Work Phone Number |                | Home Phone Number |                         | Alt mobile Number     |              |       | Other   |         |         |
| SNo               | Address Type   | Address Line 1    | Address Line 2          | Address Line 3        | City         | State | Country | Pincode | Primary |
| 1                 | Home - Present | Jai Jawan Colony  |                         |                       | ECIL         | TG    | ind     |         | Yes     |
| SNo               |                | Phone Type        |                         | Code                  | Phone Number |       |         | Primary |         |
| 1                 |                | Mobile            |                         |                       | 8919876730   |       |         | Yes     |         |
| 1                 |                | Mobile            |                         |                       | 9177591521   |       |         | No      |         |
| SNo               |                | Email Type        | Email Address           |                       |              |       |         | Primary |         |
| 1                 |                | Work              | p.venkatesh22@gmail.com |                       |              |       |         | Yes     |         |

#### Project Investment & Interest & Visit Details

| Purpose | Investment Dtls | Site Visited With | Customer Requirement |
|---------|-----------------|-------------------|----------------------|
|---------|-----------------|-------------------|----------------------|

|                   |                 |                      |                   |
|-------------------|-----------------|----------------------|-------------------|
| Self Use          |                 | Family               | 3 BHK - Villa     |
| Projects Visited  | Projects Liked  | Projects Interested  | Discount Expected |
| Discount Offered  | Queries         | Special Requirements | Home Town         |
| Other Information | Decision Makers |                      |                   |
|                   | family          |                      |                   |

  

| Project Name          | Block Name | Unit No | Quoted Price | Expected Price | Visited Date | Visited Time | Liked | Visited | Interested | Is Active |
|-----------------------|------------|---------|--------------|----------------|--------------|--------------|-------|---------|------------|-----------|
| Silver Oak Villas III | III        | 184     |              |                | 13 Jul 2021  |              | Yes   | Yes     | Yes        | Yes       |

## Customer Calls

| Made By      | Type Of Call | Call Date   | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
|--------------|--------------|-------------|-----------------|----------------|----------------|--------|--------------|
| Nagarjuna M. |              | 13 Jul 2021 | Other           | 14 Jul 2021    | 09:30:00       | Other  | Yes          |
| Nagarjuna M. | Phone        | 14 Jul 2021 | Other           | 14 Jul 2021    | 09:30:00       | Other  | No           |

## Purchase Property Details

| Project Name          | Block Name | Unit No | Booking Date | Remarks     |
|-----------------------|------------|---------|--------------|-------------|
| Silver Oak Villas III | III        | 184     | 14 Jul 2021  | New Booking |

## Customer Property Summary

| Project Name          | Block No - Unit No | Unit Area (Square Area) | Land Area (Square Yards) | Customer Name              |
|-----------------------|--------------------|-------------------------|--------------------------|----------------------------|
| Silver Oak Villas III | III - 184          | 2040                    | 161.00                   | Prasanna Venkatesh Sridhar |
| Sale Amount           | Total Other Amount | Total Amount            | Total Received           | Balance                    |
| 10,000,000            | 512,082            | 10,512,082              | 10,720,000               | -207,918                   |

## Flat Villa Info

| Unit Type      | Sold                  | Mortgaged        | Booked By    |
|----------------|-----------------------|------------------|--------------|
| Deluxe         | Yes                   | No               | Nagarjuna M. |
| Parking        | First Payment Date    | Booking After OC | OC Date      |
|                |                       | Yes              |              |
| Owner Category | Owned By              |                  |              |
| Builder        | Modi Housing Pvt Ltd. |                  |              |

## Tax Info

| Value Of Sale Deed        | Value Of Agreement Of Construction | Land Development Charges | Other Taxable Amounts |
|---------------------------|------------------------------------|--------------------------|-----------------------|
| 0                         | 10,000,000                         | 0                        | 0                     |
| Other Non-Taxable Amounts | GST Amount                         | VAT Amount               | Service Tax Amount    |