

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Sunaina Singh	Rakesh Kumar	Sunaina Singh Rakesh Kumar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
09 Apr 1984	Married	16661	10 Oct 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Sanyasi	Rakesh Kumar	Sanyasi Rakesh Kumar
DOB Spouse	Anniversary Date		
09 Apr 1984	14 Feb 2010		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	2 flats 5 th floor	Suresh M	Suresh M
Re Assigned To	Remarks		
	Side by side		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	Govt	Google	Excutive	Gachibowli
Is Spouse Working	Company Type	Company Name	Designation	
Yes	MNC	IBM	Manager	

Communication Details

Address			Code		Primary Mobile Number			Email		
Work Phone Number			Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Plot No 55	P & T Colony	Tirmulgiri, Secunderabad	Hyderabad	TG	ind	500015	Yes	
SNo		Phone Type		Code	Phone Number			Primary		
1		Mobile			7981304850			Yes		
SNo		Email Type		Email Address					Primary	

1	Personal	SUNAINARKUMAR@GMAIL.COM	Yes
---	----------	-------------------------	-----

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With			Customer Requirement			
Investment				Family			2 BHK - Flat			
Projects Visited		Projects Liked		Projects Interested			Discount Expected			
Discount Offered		Queries		Special Requirements			Home Town			
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	517			16 Oct 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		10 Oct 2021	Other	11 Oct 2021	09:30:00	Other	Yes
Suresh M	Phone	11 Oct 2021	Customer interested in flat/vill no. and asking for discount for	20 Oct 2021	09:30:00	Site visit with his family members.	Yes

*** The End ***