

Customer Information Sheet

ID : 94972 Old CIS No : CIS Date : 14-03-2019		Company	Consultancy
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Sharada Devi 16-107, Ajay's Sai Niketan Residency, Plot-302, New Mirjalguda, Malkajgiri, Secunderabad.		Designation	Advocate
		Home Phone	
		Work Phone	
		Mobile	8008713543
		Fax	
		Email	teju_swati2001@yahoo.com
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked	Interested In
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Other	Spouce Company Retired	Purpose Self Use	Investment Details Insurance Policies, flat, business and other.
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name
Customer Requirment 3BHK	Home Town	Other Info Looking property in gated community.	Decesion Makers Family
Company Address Hyderabad		Company Details Consultancy	
Smart Text			
Looking 3bhk flat in gated community. Her friend Ms. Rajeshwari is interested to book 3bhk flat.Sale closed for A-307.			
Customer Query			
About monthly maintenance charges?			
Customer Special Requirments			
Remarks			
Looking 3bhk flat in gated community. Her friend Ms. Rajeshwari is interested to book 3bhk flat.			

Call/Entry Date	Call Details
14-03-2019	Call Made By : Call Type : NA
14-03-2019	OutCome Of Call : Next Call Date : 15-03-2019
	Target Of Call : first call detail to be entered
14-03-2019	Call Made By : Naveena Call Type : Site Visit
14-03-2019	OutCome Of Call : Said interested in 307 3bhk and her friend selected 907 (MPL). Next Call Date : 20-03-2019
	Target Of Call : Convince for site visit with her friend Ms. Rajeshwari to final 307 and 907.
21-03-2019	Call Made By : Naveena Call Type : Phone
21-03-2019	OutCome Of Call : Said need some time. Next Call Date : 23-03-2019
	Target Of Call : Request for Ms. Rajeshwari contact number.
25-03-2019	Call Made By : Naveena Call Type : Phone
25-03-2019	OutCome Of Call : Not lifting. Next Call Date : 29-03-2019
	Target Of Call : Try again and request for Ms. Rajeshwari contact number to convince for site visit to select 3bhk.
29-03-2019	Call Made By : Naveena Call Type : Phone
29-03-2019	OutCome Of Call : Said Ms. Rajeshwari taken property at G.K. Pride.