

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Raghavendra	EVSS	Raghavendra EVSS
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
04 Mar 1981	Married	19960	23 May 2022
Spouse Title	First Name	Last Name	Spouse Full Name
Ms	Sujatha	Darisi	Sujatha Darisi
DOB Spouse	Anniversary Date		
10 Aug 1983	12 Nov 2011		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Existing customer of Vista Homes, looking villa within 1Cr for villa, Inform whenever blocked villas are open for sale. Booking taken for villa-151. S	Naveena Yadav. V	Naveena Yadav. V
Re Assigned To	Remarks		
Naveena Yadav. V	Interested in villa-151, negotiation done and sale closed.		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Software	MNC	General Electric	Sr. Staff Software Engineer	Hitech city.

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	30-265/21/225, RKH colony, Neredmet, Secunderabad.			Secunderabad	TG	ind	500094	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9885223671	Yes
1	Mobile		8520099519	No
SNo	Email Type	Email Address		Primary
1	Personal	evss.raghavendra@yahoo.com;		Yes

Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement	
Investment		Insurance Policies, flat, independent house and others		Family		3 BHK - Villa	
Projects Visited		Projects Liked		Projects Interested		Discount Expected	
Discount Offered		Queries		Special Requirements		Home Town	
		Any special discount for existing customer.		Looking villa in gated community.		Hyderabad	
Other Information		Decision Makers					
Looking property near to his relative place SOB cherlapally..		Family					

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	151			30 Sep 2022		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Naveena Yadav. V		23 May 2022	Other	24 May 2022	09:30:00	Other	Yes
Naveena Yadav. V	Site Visit	23 May 2022	Customer interested in bungalow/villa no.	27 May 2022	01:30:00	Waiting for customer final decision.	Yes
Naveena Yadav. V	Phone	27 May 2022	Once again site visit with his family to select Villa / Flat	31 May 2022	04:30:00	Waiting for customer final decision.	Yes
Naveena Yadav. V	Phone	01 Jun 2022	Customer interested in bungalow/villa no.	09 Jun 2022	12:30:00	Other	Yes
Naveena Yadav. V	Phone	09 Jun 2022	Customer interested in bungalow/villa no.	25 Jun 2022	11:30:00	Call back customer to provide further details	Yes
Naveena Yadav. V	Phone	25 Jun 2022	Customer interested in bungalow/villa no.	10 Jul 2022	04:30:00	Other	Yes
Naveena Yadav. V	Phone	11 Jul 2022	Customer interested in bungalow/villa no.	31 Jul 2022	12:30:00	Other	Yes
Naveena Yadav. V	Phone	01 Aug 2022	Customer interested in bungalow/villa no.	15 Aug 2022	12:30:00	Other	Yes
Naveena Yadav. V	Phone	16 Aug 2022	Want to meet the manager for discount	18 Aug 2022	04:30:00	Call back customer to provide further details	Yes

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next CallTime	Target	ShallRemind
Naveena Yadav. V	Phone	18 Aug 2022	Customer interested in bungalow/villa no.	23 Aug 2022	04:30:00	Other	Yes
Naveena Yadav. V	Phone	23 Aug 2022	Customer interested in bungalow/villa no.	27 Aug 2022	04:30:00	Call back customer to provide further details	Yes
Naveena Yadav. V	Phone	27 Aug 2022	Customer interested in bungalow/villa no.	05 Sep 2022	04:30:00	Other	Yes
Naveena Yadav. V	Phone	06 Sep 2022	Customer interested in bungalow/villa no.	13 Sep 2022	04:00:00	Other	Yes
Naveena Yadav. V	Phone	13 Sep 2022	Customer interested in bungalow/villa no.	16 Sep 2022	12:30:00	Call back customer to provide further details	Yes
Naveena Yadav. V	Phone	16 Sep 2022	Call me after one week	23 Sep 2022	10:30:00	Waiting for customer final decision.	Yes
Naveena Yadav. V	Phone	23 Sep 2022	Customer interested in bungalow/villa no.	26 Sep 2022	10:30:00	To fix an appointment with manager.	Yes
Naveena Yadav. V	Phone	26 Sep 2022	Want to meet the manager for discount	29 Sep 2022	12:30:00	To fix an appointment with manager.	Yes
Naveena Yadav. V	Phone	29 Sep 2022	Expecting huge discount	29 Sep 2022	03:30:00	To fix an appointment with manager.	No

*** The End ***