

Sales reports from 18-09-2023 to 24-09-2023.xlsx
Promo- Enquiry Report Summary

Promotions Division - Weekly Report				Prepared by:	Raju							
Enquiry Report - Summary				Date:	25-Sep-23							
From date:			18-Sep-23	To date:	24-Sep-23							
Details of total number of enquiries												
S No	Project	Site visits	Walkins	Website/email	Calls	Smatbot	CP's calls	Referral Scheme	Google adwords	Property Portals	Other - whatsapp	Total
1	AGH	-	1		1				2		1	5
2	MPL	-	3		1				1			5
3	VISTA	-	0		1							1
4	SOV / SOR	-	2	1	1				3			7
5	GHT	-	1		1						1	3
6	GMR	-	6	1	1							8
7	NGH	-	2		2				3			7
8	BRGV	-	1		2				2			5
9	NE	-	0		1							1
10	MCS - Rental	-	1									1
11	MCS - Resale	-	1		2							3
12	Ramky Selenium	-			nil							
	Total	0	18	2	13				11		2	46

Promo- Enquiry Report Ads

Promotions Division - Weekly Report			Prepared by:		Raju	
Enquiry Report - Ads & Paper inserts			Date:		25-Sep-23	
		From date:	18-Sep-23	To date:	24-Sep-23	
S No	Days of the week	Activity	Media	Location	Related to Projects	No. of enquiries
1	Fr - Sun	Classified	Eenadu	Hyderabad	MPL	1
2	Fr - Sun	Classified	Sakshi (Outstation)	Nalgonda	AGH	1
3	Fr - Sun	Classified	Sakshi	Hyderabad	BRGV	2
4	Fr - Sun	Classified	Sakshi	Hyderabad	Ramky	nil
5	Fr - Sun	Classified	DC	Hyderabad	NGH	2
6	Fr - Sun	Classified	DC	Hyderabad	MCS-Resale	2
7	Fr - Sun	Classified	TOI	Hyderabad	SOV	1
8	Sa	Classified Display	TOI	Hyderabad	VISTA & NE	2
9	Sa	Classified Display	Eenadu	Hyderabad	GHT	1
10	Sa	Classified Display	Sakshi	Hyderabad	GMR	1
11	Sa	Classified Display	Hindu	Hyderabad	SOR	nil
				Total		13

Promo - Companies whatsapp Camp

Promotions Division - Weekly Report				Prepared by:	Raju	
Enquiry Report - WhatsApp campaign by sales team report				Date:	25-Sep-23	
From date:			18-Sep-23	To date:	24-Sep-23	
S No	Project	Name of company	No. of bookings	Data available	What's app sent	Responses received
1	SOV	Larsen & Toubro	Nil	2150	150	0
2	BRGV	Gloxosmiyhkline	Nil	280	250	Nil
3	MPL	Bharat Electronics	Nil	210	270	Nil
4	AGH	Penna Cement Pvt. Ltd.	Nil	461	240	1
5	GMR	Accenture	Nil	60	140	Nil
6	GHT	Cognizant	Nil	680	160	1
7	NGH	Value Labs	Nil	135	210	Nil
		Total				2

Promo- Booking Details (Q3)

Promotions Division - Weekly Report				Prepared by:	Raju				
Enquiry Report - Details of Bookings				Date:	25-Sep-23				
From date:			18-Sep-23	To date:	24-Sep-23				
Quarter / Year		Jul-23	Jul-23	Aug-23	Aug-23	Sep-23	Sep-23		
S No	Project	Units Numbers	Qty	Units Numbers	Qty	Units Numbers	Qty	Total Qty	Unit nos of cheques collected.
1	MPL								A406
2	SOV								136, 199
3	AGH								
4	VISTA								
5	GHT			B413, A703, A317	3	A713	1	4	
6	GMR	H604, H502, D104, H402, H605	5	H101	1	E306, E307, E405, E407	4	10	H104, H503, R507
7	KNM								
8	NE								
9	SOR								
10	BRGV	514	1					1	
11	NGH								
12	MCS RESALE								
	Total		6		4		5	15	6

Promo- Source of enquiry

Promotions Division - Weekly Report			Prepared by:		Raju				
Enquiry Report		Source of enquiry		25-Sep-23					
From date:		18-Sep-23		To date:		24-Sep-23			
S No	Date	Name	Project	Address	Phone No	Time in	Nature of visit	CIS No	Source
1	21-09-2023	Saida Naik	AGH	Miryalaguda	8555047544	05:30	Walkin	24358	
2	24-09-2023	Pradeep Kumar	BRGV	Maredpally	9441367299	14:00	Walkinn	24349	
3	21-09-2023	Anand kumar Muthu swamy	GHT	Madanapalle	9949661172	16:00	walk-in (Agent customer)	24342	
4	18-09-2023	Vishal	GMR	Malkajgiri	9052422224	02.10 pm	Walk-in	24317	
5	19-09-2023	Krishna Prasad	GMR	Vizag	9441032770	12.15 pm	Walk-in	24332	
6	19-09-2023	Shashidhar . C	GMR	A.S. Rao Nagar	9177269740	12.30 pm	Walk-in	24326	
7	20-09-2023	Sandeep. E	GMR	Rampally	9700630116	12.10 pm	Walk-in	24341	
8	24-09-2023	Jeet Thakur	GMR	Metiguda	9681309047	05.10 pm	Walk-in	24356	
9	24-09-2023	T. Sandeep	GMR	Safilguda	9110319583	05..20 pm	Walk-in	24357	
10	21-09-2023	Pavan	MPL	Tarnaka	9949568103	16:00 PM	Walk-in's	24344	
11	22-09-2023	Gopal Krishna	MPL	Vijayawada	9441195112	11:00 AM	Walk-in's	24348	
12	24-09-2023	Laxmi	MPL		9667758867	14:00 PM	Walk-in's	24354	
13	24-09-2023	Laxman	NGH	Uppal	8106841421	15:00pm	walk in	24352	
14	24-09-2023	J.Ashok	NGH	Sagar Ring road	8686543293	16:50pm	walk in	24355	
15	19-09-2023	Mr. Kiran Kumar	SOV	Mallapur, Hyderabad	9866309576	10:15	Walk in	24350	
16	19-09-2023	Mr. Suresh B K	SOV	Mallapur, Hyderabad	9290748172	13:10	Walk in	24351	

Promotions Division - Weekly Report				Prepared by:	Prasad						
Enquiry Report - Brochure Stock				Date:	25-Sep-23						
From date:			18-Sep-23	To date:	24-Sep-23						
Sl. No.	Hoarding Size	Hoarding Owner	Contact No	Location	Monthly Rent	Yearly Rent	Lease Start Date	Lease End Date	Project Name	Payment From	Remarks
1	16x8	Vista		Pochamma	2,000				Vista	Vista	Monthly Payment
				Total	2,000						
2	31x20	T. Lakshmi	9652520002	Chakripuram	20,000		25-10-2022	31-12-2023	SOV	Modi Housing Pvt. Ltd	Monthly Payment
3	40x20	MCS		Cherlapally	10,000		25-10-2022	31-12-2023	SOR	Modi Housing Pvt. Ltd	Monthly Payment
				Total	30,000						
4	30x20	MCS		Miryalguda	5,000		01-12-2016	31-12-2023	AGH	Modi Realty Miryalguda LLP	Monthly Payment
				Total	5,000						
5	30x15	MCS		Ammuguda	12,000		01-08-2019	31-12-2023	GHT	Mehta & Modi Realty Kowkur LLP	Monthly Payment
6	30x15	MCS		Kowkur	12,000		01-08-2019	31-12-2023	GHT	Mehta & Modi Realty Kowkur LLP	Monthly Payment
8	32X15 & 32X10	MCS		Yapral	16,000		01-10-2021	31-12-2023	GHT	Mehta & Modi Realty Kowkur LLP	Monthly Payment
10	11X6	MCS		Shamirpet - SRO	5,000		01-07-2022	31-12-2023	GHT	Mehta & Modi Realty Kowkur LLP	Monthly Payment
11	30X15	MCS		Turkapally village	12,000		01-08-2022	31-12-2023	GHT	Mehta & Modi Realty Kowkur LLP	Monthly Payment
12	20x10	MCS		Neredmet SRO	12,000		01-08-2022	31-12-2023	GHT	Mehta & Modi Realty Kowkur LLP	Monthly Payment
13	35x20	Libra		Bollarum	34,000		01-09-2023	31-03-2024	GHT	Mehta & Modi Realty Kowkur LLP	Monthly Payment
				Total	1,03,000						
13	30x20	MCS		Karminagar	8,000		01.07.2020	31-12-2023	BRGV	Modi Realty GV LLP	Monthly Payment
14	32.4x8	MCS		GV bypass	8,000		20-11-2020	31-12-2023	BRGV	Modi Realty GV LLP	Monthly Payment
15	27x4	MCS		Peddapally -SRO	8,000		03-12-2022	31-12-2023	BRGV	Modi Realty GV LLP	Monthly Payment
16	30x25 - 2 nos	Bhavani Ads	9391166777	Thurkapally	30,000		01-01-2021	31-12-2023	BRGV	Modi Realty GV LLP	Monthly Payment
17	30X16 - 2nos	MCS		Siricilla	16,000		15-07-2023	31-12-2023	BRGV	Modi Realty GV LLP	Monthly Payment
				Total	70,000						
18	8X5, 25X5, 8X4	Tooh Media		Jodimetla	11,000		24-07-2021	31-12-2023	NGH	Modi Realty Pocharam LLP	Monthly Payment
19	25x25 back to back	Naveen Arts		Rampally	7,500		15-07-2021	31-12-2023	NGH	Modi Realty Pocharam LLP	Monthly Payment
20	40x25 back to back	Bhavani Ads	9391166777	Yannampet	19,500		15-07-2021	31-12-2023	NGH	Modi Realty Pocharam LLP	Monthly Payment
21	30X30 back to back	SR Ads		Jodimetla	53,000		03-08-2021	31-12-2023	NGH	Modi Realty Pocharam LLP	Monthly Payment
22	28X14 & 4X14	MCS		Jodimetla	16,000		25-09-2021	31-12-2023	NGH	Modi Realty Pocharam LLP	Monthly Payment
23	30x8	MCS		Narapally - SRO	8,000		15-10-2022	31-12-2023	NGH	Modi Realty Pocharam LLP	Monthly Payment
24	20x15	Tooh Media		Jodimetla Unipoll	23,000		01-03-2023	31-12-2023	NGH	Modi Realty Pocharam LLP	Monthly Payment
25	15'9" X 17'9" & 15'5"X 10'9"	MCS		Bhongiri	16,000		01-06-2023	31-12-2023	NGH	Modi Realty Pocharam LLP	Monthly Payment
				Total	1,54,000						
25	25x25	Naveen Arts		Rampally	7,500		12-04-2021	31-12-2023	NE	Nilgiri Estates	Monthly Payment
26	40x25	Bhavani Ads	9391166777	Yannampet	19,500		22-08-2020	31-12-2023	NE	Nilgiri Estates	Monthly Payment
				Total	27,000						
				Grand Total	3,91,000						