

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Ashish	Sikka	Ashish Sikka
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	24021	05 Aug 2023

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Agent	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Agent (Ghanshyam) lead - visited site, interested in 2bhk 4th floor, cheque collected, booking form pending	Nagarjuna M.	Nagarjuna M.
Re Assigned To	Remarks		
Nagarjuna M.	Booked flat no. B - 413		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
business	Other	Fish Aquarium		Sainikpuri

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Sainikpuri			Secunderabad	TG	ind		Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			8008137775			Yes	
SNo		Email Type		Email Address					Primary
1		Personal		ashishsikkain@yahoo.com					Yes

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Friends	2 BHK - Flat

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Greenwood Heights	B	413			14 Aug 2023		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Nagarjuna M.		05 Aug 2023	Other	06 Aug 2023	09:30:00	Other	Yes
Nagarjuna M.	Phone	07 Aug 2023	Customer did not picked up the phone	09 Aug 2023	04:00:00	Site visit with his family members.	Yes
Nagarjuna M.	Phone	09 Aug 2023	Customer not interested	09 Aug 2023	09:30:00	Other	No
Nagarjuna M.	Phone	14 Aug 2023	Other	18 Aug 2023	05:00:00	Waiting for customer final decision.	Yes
Nagarjuna M.	Phone	18 Aug 2023	Other	24 Aug 2023	04:00:00	Other	Yes
Nagarjuna M.	Phone	22 Aug 2023	Other	22 Aug 2023	09:30:00	Other	No

*** The End ***