

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Gochikonda	Ravikanth	Gochikonda Ravikanth
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	23869	17 Jul 2023

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	investment purpose	Niranjan	Niranjan
Re Assigned To	Remarks		
	investment purpose		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Govt	singareni coal mines	Union mazdoor	Singareni Coal mines Sattupally.khammam Dist.Telengana

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	MD-11 (151),Singareni Quarters	new kompally,Sattapally	Khammam Dist 507303	Khammam,	TG	ind	507303	Yes
SNo	Phone Type		Code	Phone Number			Primary		
1	Home			9000222300			Yes		
SNo	Email Type		Email Address					Primary	
1	Personal		ravikanthmo27@gmail.com					Yes	
1	Personal		ravikanthmo27@gmail.com					No	

Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Not Visited					
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
Other Information			Decision Makers							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Niranjan		17 Jul 2023	Other	18 Jul 2023	09:30:00	Other	Yes
Niranjan	Phone	18 Jul 2023	Other	19 Jul 2023	09:30:00	Call back customer to provide further details	Yes
Niranjan	Phone	19 Jul 2023	Other	19 Jul 2023	09:30:00		Yes

*** The End ***