

## Customer Information Sheet

|   |  |                         |                      |
|---|--|-------------------------|----------------------|
| 7143 Old CIS No : CIS Date : 07-11-2019   |  | Company                 | IDFC Bank            |
| Assigned By : Praveen Pathak / Assigned To : Murali Krishna / Assigned To : Murali Krishna            |  | Business                |                      |
| Customer Name And Address<br><br>Feroz baig Mohammad / Neelofer<br>MFG F-501 Mallapur                 |  | Designation             | Manager              |
|   |  | Home Phone              | 9490315520           |
|   |  | Work Phone              |                      |
|   |  | Mobile                  | 9346201602           |
|   |  | Fax                     |                      |
|   |  | Email                   | feroz.perk@gmail.com |
| For Project   | Projects Visited                                 | Projects Liked          | Interested In        |
| Gulmohar Residency  | MFG,MFP,MPL                                      | GMR                     | GMR                  |
| Enquiry Source  | Enquiry Type                                     | Lead Status             | Prospect Status      |
| Referring board   | Phone Call                                       | Active                  | Excellent            |
| Brochure Sent   | Executive Meet Customer                          | Visiting Card           | Customer Visit Site  |
|   | Yes  | Yes                     | Yes                  |
| Company Type  | Spouse Company                                   | Purpose                 | Investment Details   |
| Other   | IDFC bank  | Self Use                |                      |
| Housing Loan Required   | Amount Required                                  | Pre-sanctioned Obtained | Referred To Bank     |
| Yes   | 80%  | Yes                     | No                   |
| Discount Expected   | Discount Offered                                 | Site Visit With         | Bank Name            |
| 400   | 100  | Family                  | idfc                 |
| Customer Requirement  | Home Town  | Other Info              | Decision Makers      |
| 3BHK  | Guntur   |                         | Wife                 |
| Company Address   |  | Company Details         |                      |
| Housewife   |  | Housewife               |                      |
| Smart Text  |  |                         |                      |
| Customer interested in B-402  |  |                         |                      |
| Customer Query  |  |                         |                      |
| HL related  |  |                         |                      |
| Customer Special Requirements   |  |                         |                      |
| Remarks   |  |                         |                      |
| Customer Is looking for A 1360 sft flat.due to unavailability of flats in A block shifted to B block. |  |                         |                      |
| Call/Entry Date   | Call Details                                     |                         |                      |
| 11-2019   | Call Made By :                                   |                         | Call Type : NA       |
| 11-2019   | OutCome Of Call :                                |                         |                      |
|   | Next Call Date : 10-11-2019                      |                         |                      |
|   | Target Of Call : first call detail to be entered |                         |                      |