

Customer Information Sheet

ID : 96414 Old CIS No : CIS Date : 14-09-2019		Company : Pharma Engineers	
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Srikanth		Business : Air Conditioning	
Customer Name And Address K. Pulla Reddy H.No. 102, Padmavathi Plaza, Tirumala Nagar, Moulali, H.B. Colony.		Designation : MD	
		Home Phone :	
		Work Phone : 04027261113	
		Mobile : 9908202658	
		Fax : 04027261117	
		Email : pr@pharmaengineers.com	
For Project Gulmohar Residency	Projects Visited GMR,MFG,MFP	Projects Liked GMR	Interested In gmr
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status Active	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type SB(<5cr)	Spouce Company house wife	Purpose Self Use	Investment Details Owns a House in Moulali
Housing Loan Required Yes	Amount Required 80%	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected 300	Discount Offered 100	Site Visit With Alone	Bank Name
Customer Requirment 3BHK	Home Town Hyderabad	Other Info 	Decesion Makers Self
Company Address IDA, Cherllapally		Company Details Air Conditioning	
Smart Text Interested in B-306.			
Customer Query Can the door be shifted to North East.			
Customer Special Requirments 			
Remarks He came alone, and shown interest in B-306, will confirm by end of day.			
Call/Entry Date	Call Details		
14-09-2019	Call Made By :		
15-09-2019	OutCome Of Call :		
Next Call Date : 16-09-2019			
Target Of Call : first call detail to be entered			

Call Type : NA