

Customer Information Sheet

ID : 96008 Old CIS No : CIS Date : 04-08-2019		Company	
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Praveen Pathak		Business	
Customer Name And Address A. Praveen Kumar Reddy Flat no. B-523, May Flower Heights, Mallapur, Hyderabad. 500076.		Designation	
		Home Phone	
		Work Phone	
		Mobile 9866803300	
		Fax	
		Email	
For Project Gulmohar Residency	Projects Visited GMR	Projects Liked GMR	Interested In 3 BHK
Enquiry Source Cold Call	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Average
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type SME(5-200cr)	Spouse Company house wife	Purpose Self Use	Investment Details
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Wife	Bank Name
Customer Requirement 3BHK	Home Town Hyderabad	Other Info	Decesion Makers Family
Company Address Volta turbo		Company Details Turbines	
Smart Text			
Request for booking form signed for flat no A-509. Booking form signed, made sale closed.			
Customer Query			
Wall removal from kitchen area			
Customer Special Requirments			
Remarks			
Request for booking form signed for flat no A-509			
Call/Entry Date	Call Details		
04-08-2019	Call Made By : Call Type : NA		
04-08-2019	OutCome Of Call : Next Call Date : 05-08-2019		
	Target Of Call : first call detail to be entered		
10-08-2019	Call Made By : Srikanth Call Type : Meeting		
10-08-2019	OutCome Of Call : Request for booking form signed for flat no. A 509.		
	Next Call Date : 30-08-2019		
	Target Of Call : followup for booking form.		
12-09-2019	Call Made By : Murali Krishna Call Type : Site Visit		
11-09-2019	OutCome Of Call : Booking form signed, made sale closed.		
	Next Call Date : 12-09-2019		
	Target Of Call : Booking form signed, made sale closed.		