

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Sunder	Rao	Sunder Rao
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
12 Dec 1958	Married	10582	09 Jun 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	V	Savithri	V Savithri
DOB Spouse	Anniversary Date		
30 Jun 1963			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Modi Properties Website	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	booked villa no.174	Satish Kumar G	Satish Kumar G
Re Assigned To	Remarks		
	booked villa no.174		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Govt	NTPC		Karimnagar

Communication Details

Communication Details

Address		Code			Primary Mobile Number			Email		
Work Phone Number		Home Phone Number			Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Karimnagar			Karimnagar	TG	ind		Yes	
SNo		Phone Type		Code		Phone Number			Primary	
1		Mobile				9494800111			Yes	
SNo		Email Type		Email Address					Primary	
1		Work		sairajivy@gmail.com					Yes	

Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Self Use				Family		3 BHK - Villa				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	174			21 Jun 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Satish Kumar G		09 Jun 2021	Other	10 Jun 2021	09:30:00	Other	Yes
Satish Kumar G	Phone	12 Jun 2021	Customer did not picked up the phone	12 Jun 2021	17:05:00	Site visit with his family members.	Yes
Satish Kumar G	Phone	12 Jun 2021	Other	13 Jun 2021	05:30:00	Waiting for customer final decision.	Yes
Satish Kumar G	Phone	13 Jun 2021	Not yet decided want sometime.	17 Jun 2021	03:30:00	Waiting for customer final decision.	Yes
Satish Kumar G	Phone	17 Jun 2021	Other	22 Jun 2021	04:14:00	Waiting for customer final decision.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	174	21 Jun 2021	NEW BOOKING

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 174	2040	161.00	Sunder Rao
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
10,000,000	823,235	10,823,235	10,823,281	46

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Satish Kumar G