

Customer Information Sheet

ID : 98901 Old CIS No : CIS Date : 07-01-2020		Company	Income tax
Prepared By : Praveen Pathak / Assigned To : Praveen Pathak / Reassigned To : Praveen Pathak		Business	
Customer Name And Address Sushama RaviRaj Ahmadabad		Designation	Sr.Audit Officer
		Home Phone	
		Work Phone	
		Mobile	9676862057
		Fax	
		Email	ravirajain@gmail.com
For Project Gulmohar Residency	Projects Visited MFp, AAKriti, Raheja, GMR	Projects Liked MFP, GMR	Interested In GMR
Enquiry Source Reference	Enquiry Type Phone Call	Lead Status Active	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type Govt	Spouce Company AIN.	Purpose Self Use	Investment Details Flat in gujrat
Housing Loan Required Yes	Amount Required 60	Pre-sanctioned Obtained Yes	Reffered To Bank No
Discount Expected 500	Discount Offered 225	Site Visit With Friend	Bank Name SBI
Customer Requirment 3BHK	Home Town Kakinada	Other Info	Decesion Makers Self
Company Address Ahmadabad		Company Details Income tax department	
Smart Text			
Customer decided on C-305.			
Customer Query			
Hugh discount wanted since from IT dept.			
Customer Special Requirments			
Remarks			
Customer wants Flat in C block.liked 501 and 305.Likely to take decision by 8th or 9th jan.Wanting hugh discount and had word with Mr.sambasiva rao.			
Call/Entry Date	Call Details		
07-01-2020	Call Made By :		
09-01-2020	OutCome Of Call :		
	Next Call Date : 10-01-2020		
	Target Of Call : first call detail to be entered		
	Call Type : NA		