

Customer Information Sheet

ID : 101416 Old CIS No : CIS Date : 22-02-2020		Company	IOC
Prepared By : Praveen Pathak / Assigned To : Praveen Pathak / Reassigned To : Srikanth		Business	
Customer Name And Address P.Arogya Kumar Chennai		Designation	Manager
		Home Phone	044 28353291
		Work Phone	
		Mobile	9425009453
		Fax	
		Email	parogyak@indianoil.in
For Project Gulmohar Residency	Projects Visited MFP, MFG, GMR	Projects Liked GMR	Interested In GMR
Enquiry Source Reference	Enquiry Type Walk-in	Lead Status Active	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type PSU	Spouce Company Housewife	Purpose Self Use	Investment Details house in chennai and Vizag
Housing Loan Required Yes	Amount Required 30	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected 400	Discount Offered 250	Site Visit With Family	Bank Name
Customer Requirment 3BHK	Home Town Vizag	Other Info	Decesion Makers Family
Company Address Chennai		Company Details Oil and Lubricants	
Smart Text			
Customer booked Flat C-207			
Customer Query			
Main door to north east			
Customer Special Requirments			
Remarks			
Customer Referred By Ms.Naga sudha of B-401 MFH.			
Call/Entry e	Call Details		
22-02-2020	Call Made By :	Call Type : NA	
24-02-2020	OutCome Of Call :		
	Next Call Date : 25-02-2020		
	Target Of Call : first call detail to be entered		