

## Customer Information Sheet

|   |  |   |                                       |
|---|--|---|---------------------------------------|
| CID : 100885    Old CIS No :    CIS Date : 16-02-2020                               |  | Company                                   | Vibrant Nissan                        |
| Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To :<br>Lurali Krishna |  | Business                                  |                                       |
| Customer Name And Address<br><br>Raji Reddy<br>Tarnaka                              |  | Designation                               | GM                                    |
|   |  | Home Phone                                |                                       |
|   |  | Work Phone                                |                                       |
|   |  | Mobile                                    | 9000551263                            |
|   |  | Fax                                       |                                       |
|   |  | Email                                     | rajreddychirra@gmail.com              |
| For Project<br>Gulmohar Residency   | Projects Visited<br>MPL,GMR,Concrete, AAKriti    | Projects Liked<br>MPL, GMR                | Interested In<br>GMR                  |
| Enquiry Source<br>Hoarding board  | Enquiry Type<br>Walk-in                          | Lead Status<br>Active                     | Prospect Status<br>Average            |
| Brochure Sent<br>Yes  | Executive Meet Customer<br>Yes                   | Visiting Card<br>Yes                      | Customer Visit Site<br>Yes            |
| Company Type<br>PSU   | Spouce Company<br>-                              | Purpose<br>Self Use                       | Investment Details<br>Flat in Tarnaka |
| Housing Loan Required<br>Yes  | Amount Required<br>50                            | Pre-sanctioned Obtained<br>No             | Reffered To Bank<br>No                |
| Discount Expected<br>400  | Discount Offered<br>220                          | Site Visit With<br>Wife                   | Bank Name                             |
| Customer Requirement<br>3BHK  | Home Town  | Other Info                                | Decesion Makers                       |
| Company Address<br>Madhapur   |  | Company Details<br>Dealers of Nissan Cars |                                       |
| Smart Text  |  |   |                                       |
| Booked flat C-307   |  |   |                                       |
| Customer Query  |  |   |                                       |
| Customer is known to Mr.Nirav Modi.   |  |   |                                       |
| Customer Special Requirments  |  |   |                                       |
| Remarks   |  |   |                                       |
| Customer Is known to Mr.Nirav Modi.   |  |   |                                       |
| Call/Entry<br>Date  | Call Details                                     |   | Call Type : NA                        |
| 16-02-2020  | Call Made By :                                   |   |                                       |
| 16-02-2020  | OutCome Of Call :                                |   |                                       |
|   | Next Call Date : 17-02-2020                      |   |                                       |
|   | Target Of Call : first call detail to be entered |   |                                       |