

Customer Information Sheet

ID : 92446 Old CIS No : CIS Date : 21-07-2018		Company Central Exccise Dept	
Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet		Business	
Customer Name And Address Ramana Rao # ECIL		Designation Superintendent	
		Home Phone	
		Work Phone	
		Mobile 9848596438	
		Fax	
		Email gvramanaiahsetty@gmail.com	
For Project Vista Homes	Projects Visited	Projects Liked	Interested In
Enquiry Source Classified Ad	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirment -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Booking received for E-001 vista homes			
Customer Query			
Customer Special Requirments			
Remarks			
Looking for 3bhk flat – want to pay complete down payment to save capital gains. Mr.Ramana booked flat E-001 on his mother's name. He was asking for some clarification on GST input credit and same has been brought to MD sir notice through mail and sir said GST is fully chargable. Same has been communicated to mr.ramana while taking the booking and hence he is paying total sale comsideration at the time of booking Rs.100000/- discount has been given to him. Regarding GST clarification I said he can contact mr.rambabu-AGM-CRM-DEPt and same has been explained to RamBabu sir also.			
Call/Entry Date	Call Details		
21-07-2018	Call Made By : Call Type : NA		
22-07-2018	OutCome Of Call : Next Call Date : 23-07-2018 Target Of Call : first call detail to be entered		
22-07-2018	Call Made By : Sanjeet Call Type : Phone		
22-07-2018	OutCome Of Call : visited the project and want to book 3bhk flat only Next Call Date : 30-07-2018 Target Of Call : Update accordingly		
12-08-2018	Call Made By : Sanjeet Call Type : Phone		
11-08-2018	OutCome Of Call : need to contact once E block starts Next Call Date : 16-08-2018 Target Of Call : Contact once 3bhk flats sales open		
01-09-2018	Call Made By : Sanjeet Call Type : Phone		
01-09-2018	OutCome Of Call : Looking for 3bhk		

Next Call Date : 07-09-2018

Target Of Call : Update once E block sales starts

06-10-2018 Call Made By : Sanjeet Call Type : Phone

06-10-2018 OutCome Of Call : chq received for E-001

Next Call Date : 07-10-2018

Target Of Call : waiting for booking confirmation.

06-10-2018 Call Made By : Sanjeet Call Type : Phone

06-10-2018 OutCome Of Call : chq received for E-001

Next Call Date : 07-10-2018

Target Of Call : contact for updates
