

Customer Information Sheet

ID : 97159 Old CIS No : CIS Date : 10-11-2019		Company S.N. Vanita Mahavidyalaya Exhibition Grounds, Nampally	
Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet		Business	
Customer Name And Address Sesham Srivani Boduppall		Designation Asst Professor in Zoology	
		Home Phone	
		Work Phone	
		Mobile 9885668195	
		Fax	
		Email seshamsrivani@gmail.com	
For Project Vista Homes	Projects Visited Yes	Projects Liked Yes	Interested In E-003
Enquiry Source Email / Website	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Good
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Other	Spouce Company Railways	Purpose Self Use	Investment Details -
Housing Loan Required Yes	Amount Required 30 Lacs	Pre-sanctioned Obtained No	Reffered To Bank Yes
Discount Expected 100000/-	Discount Offered Rs.50000/-	Site Visit With Family	Bank Name ICICI / IDBI Bank
Customer Requirement 2BHK	Home Town Hyderabad	Other Info	Decesion Makers self
Company Address Exhibition Grounds, Nampally		Company Details S.N. Vanita Mahavidyalaya	
Smart Text			
Booked E-003			
Customer Query			
Customer Special Requirments			
Ready to pay margin money as per our PPT and looking for 85% housing loan.			
Remarks			
She is looking loan from SBI bank.			
Call/Entry Date	Call Details		
10-11-2019	Call Made By :		Call Type : NA
10-11-2019	OutCome Of Call :		
	Next Call Date : 11-11-2019		
	Target Of Call : first call detail to be entered		
24-11-2019	Call Made By : Sanjeet		Call Type : Phone
24-11-2019	OutCome Of Call : Looking for loan from SBI bank, But convinced her to take loan from either ICICI or IDBI as instructed by CRM Dept.		
	Next Call Date : 25-11-2020		
	Target Of Call : Booking chq received for E-003.		